WORKSHOPS

Pre-Conference Workshop:
The Post Dodd-Frank Credit World: Cataloguing the Changes
Wednesday, November 7, 2012

Post-Conference Workshop:
FERC Order 741 – Tackling the Compliance Mandates in the Post Dodd-Frank Credit World
Friday, November 9, 2012

Testimonials From Past Attendees:

“Great conference for learning about current issues and hearing the views of industry experts on these issues.”
Director – Regulatory Affairs, BlueStar Energy

“There was a pretty good breadth of topics — integrated but separate.”
Energy Market Analyst, NYPA

“Informative and timely.”
Director of Credit, Direct Energy

“Invigorating for attendees to hear the opinions and expertise of those who shape our energy industry. Top-notch speakers and Q & A interrogatories — 2 thumbs up!”
VP Finance & Risk, Mint Energy LLC

EUCI is authorized by IACET to offer 1.0 CEUs for the conference, 0.3 CEUs for the pre-conference workshop, and 0.3 CEUs for the post-conference workshop.
OVERVIEW

Credit, counterparty, and collateral risk exposures — in the past mostly a function of market dynamics — increasingly are being burdened by regulatory measures primarily designed to limit risk exposure elsewhere in the market systems. For energy companies with significant trading and/or merchant operations, longstanding hedging practices and OTC/bi-lateral trading activities are being transformed in ways that undermine their traditional business models. Other organizations, tasked mostly with serving load, find themselves lopped in with dissimilar business operations and subjected to seemingly irrelevant requirements. Regional and independent transmission system operators have seen their charters expanded to deal with the notion of unsecured credit.

Further compounding the liquidity challenges brought on by these newly-promulgated financial and regulatory measures are market conditions themselves: depressed commodity values and supply/demand forecasts, low energy and capacity prices that result in the corresponding compressed spark spreads, creeping environmental compliance costs. This combination of conditions is pinching operating margins, prompting credit risk system re-designs and driving new ‘best practices’ in managing liquidity. How can the industry weather these liquidity-draining forces?

This conference and related workshops will examine the three ‘floor pedals’ —

1. Analytics
2. Credit/counterparty/collateral management policies and strategies
3. Regulatory policies, compliance, and reporting systems

...that credit, finance, treasury, risk, and hedging professionals in the energy industry must engage to mitigate the effect of these external forces that drain their corporate cash reserves and exhaust available credit.

LEARNING OUTCOMES

• Review the role of analytics in assessing and managing credit risk
• Identify the value of credit-scoring methodologies and models on credit decisions
• Analyze how the integration of physical and financial trading will change in response to new market regulations
• Evaluate counterparty risk exposure under Dodd-Frank
• Assess the distinction between legitimate hedging and “hedgulation” and how to avoid violations
• Examine margin financing considerations
• Discuss recent market violations and their repercussions on energy transaction credit, counterparty, and collateral policies
• Evaluate the move to more clearing of transactions and how to manage the adjustment credit and collateral requirements
• Examine the important distinctions between FUTUREs vs Forwards vs SWAPs
• Discuss the challenges associated with Special Entity counterparty status and their possible market implications

WHO SHOULD ATTEND

IOUs, munis, coops, IPPs, retail marketers, wholesale marketers, investment banks, hedge funds and/or private equity, and firms that have involvement in:

• Credit-management
• Credit-derivatives
• Hedging
• Structuring
• Energy/power trading
• Controller
• Treasury
• Accounting
• Finance
• Risk Management
• Contracts

• Legal
• Settlements
• Regulatory
• Back Office
• Front Office
• Middle Office
• Strategic Planning
• Executive Officers
• Portfolio Management
• Regulatory Affairs
## PROGRAM AGENDA

**WEDNESDAY, NOVEMBER 7, 2012**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>12:30 – 1:00 p.m.</td>
<td>Registration</td>
</tr>
<tr>
<td>1:00 – 1:15 p.m.</td>
<td>Opening and Welcome</td>
</tr>
<tr>
<td>1:15 – 2:15 p.m.</td>
<td><strong>I. The Application of Analytics</strong></td>
</tr>
<tr>
<td>1:15 – 2:15 p.m.</td>
<td><strong>The Role of Analytics in Assessing and Managing Credit Risk</strong></td>
</tr>
<tr>
<td>2:15 – 3:15 p.m.</td>
<td><strong>Can a Model Reliably Predict Your Transaction Counterparty’s Credit Risk Profile?</strong></td>
</tr>
<tr>
<td>3:15 – 3:30 p.m.</td>
<td>Afternoon Break</td>
</tr>
<tr>
<td>3:30 – 4:30 p.m.</td>
<td><strong>The Relationship of Economic Capital and Liquidity Risk</strong></td>
</tr>
<tr>
<td>4:30 – 5:30 p.m.</td>
<td><strong>Integration of Physical and Financial Trading</strong></td>
</tr>
<tr>
<td>5:30 – 6:30 p.m.</td>
<td>Networking Reception</td>
</tr>
</tbody>
</table>

### 1:15 – 2:15 p.m.

**The Role of Analytics in Assessing and Managing Credit Risk**

The 2008 credit crunch brought about a renewed focus on credit risk management practices. This wave of activity has fueled creativity in the way credit risk analytics are handled by commodity trading groups, leading to more useful practices in understanding and owning credit ratings and their usages, probabilities of default, costs of credit, as well as both current and potential credit exposures. This session will review how participants are adapting to this changing landscape, creating increased transparency, and establishing accountability in an effort to optimize use of credit.

– Charlie Sanchez, Executive Lead – Energy Finance Risk, SAS/RiskAdvisory

### 2:15 – 3:15 p.m.

**Can a Model Reliably Predict Your Transaction Counterparty’s Credit Risk Profile?**

According to The Economist, business executives have an 82 percent probability of confronting a corporate disaster over a given five year period. This corporate phenomenon is reportedly up from 20 percent just two decades ago, making the detection of potential systemic counterparty risk essential to risk managers. What if there was a way to divine this systemic counterparty risk before your company discovers that one of its important counterparties just fell on its own sword? This session will introduce risk professionals to the Integrity Index model — developed by The Integrity Institute — which incorporates the results of more than 12 years of research and development along with the review of over 800,000 financial statements filed by every publicly-traded company listed on the U.S. stock exchanges between 1995 and 2011. It will also relate how this type of information is useful to companies as they evaluate establishing and managing their counterparty relationships.

– Lynn Brewer, CEO and Founder – The Integrity Institute Inc.

### 4:30 – 5:30 p.m.

**Integration of Physical and Financial Trading**

Regulatory changes, fundamental fuel and commodity price swings, environmental considerations and the complex decisions now associated with generation resource selections have combined to reinforce the importance of a sophisticated portfolio of physical and financial assets. This segment will examine how these multiple factors influence the risk-adjusted valuation paradigm, and how to manage the credit, collateral, and counterparty consequences introduced by new market regulations.

– Seth Wilson, Chief Risk Officer and Senior Managing Director - Risk Management & Structuring, NASDAQ OMX
ADDRESSING CREDIT, COUNTERPARTY, AND COLLATERAL PRESSURES
November 7-8, 2012

PROGRAM AGENDA

THURSDAY, NOVEMBER 8, 2012

8:00 – 8:30 a.m. Continental Breakfast

II. Regulatory, Compliance, and Reporting Systems

8:30 – 9:15 a.m. Evaluating Counterparty Risk Exposure Under Dodd-Frank and Other Financial Reforms

- Procedural risk and exposure of transaction parties
- Who should control the transaction reporting?
- How does the non-reporting transaction party ensure compliance and accuracy?
- Time windows
- Late filing issues
- Incorrect trade stream info
- Responding to inquiry from regulators
  - Patrick Woody, Senior Strategist – Regulatory Risk Compliance, SAS/RiskAdvisory

9:15 – 10:00 a.m. Drawing the Distinction between Legitimate Hedging and “Hedgulation”
This session will evaluate the impact of Dodd-Frank Section 742 A, which prohibits over-the-counter (OTC) margin account trading on all commodity futures under most circumstances, as well as proprietary trading and sell-side speculation. It will examine tests that organizations can apply to gauge their exposure to this possibility.
  - Matthew Hunter, Deputy Director – Market and Trade Practice Surveillance Branch, Division of Market Oversight, CFTC

10:00 – 10:15 a.m. Morning Break

10:15 – 11:15 a.m. Assessing and Remediating Systemic Counterparty Risks
The creation of the Council on Systemic Risk, following the passage of Dodd-Frank, makes assessing and remediating counterparty risks essential. Senior management, Boards, investors and even counterparties are going to demand that risk assessments be conducted. This session will discuss using The Integrity Index as a predictive lens through which to assess and remediate the risks associated with counter parties before they become a problem. Featured will be case studies that demonstrate its practical application in a variety of settings.
  - Patricia Galloway, Chief Executive Officer, Pegasus Global Holdings, Inc
  - William G. Riggins, Senior Vice President, Kansas Electric Power Cooperative, Inc.

11:15 a.m. – 12:15 p.m. Recent Market Violations and Their Repercussions on Energy Transaction Counterparty, and Collateral
Key regulators of wholesale natural gas, electricity, and oil futures markets have stepped up their anti-manipulation enforcement activity. This is evidenced by a $245 million settlement with Constellation Energy Commodities Group for alleged manipulations of U.S. power markets and a $16 million fine paid by Optiver for allegedly manipulating NYMEX oil futures prices. As enforcement activities increase, firms with active trading practices may increasingly find themselves the target (collaterally or directly) of investigations by the FERC and/or CFTC. This exposure will introduce compliance risks previously of less concern for the trading community, but may ultimately create net benefits through reduced counterparty risk. The panel will discuss these tradeoffs.
Moderator: Shaun Ledgerwood, Senior Consultant, The Brattle Group
Panelists:
  - Matthew Hunter, Deputy Director – Market and Trade Practice Surveillance Branch, Division of Market Oversight, CFTC
  - Lynn Brewer, CEO and Founder – The Integrity Institute Inc.
  - Michael Gill, Senior Policy Advisor – Public Policy Practice Group, Crowell & Moring

12:15 – 1:15 p.m. Group Luncheon
III. Credit/Counterparty/Collateral Management Policies And Strategies

1:15 – 2:30 p.m. The Move to More Clearing
- Implications of the Dodd-Frank Act on the decision of whether to clear
- If given a choice to clear or not clear, why clear?
  - Paul Cusenza, CEO, Nodal Exchange
  - Randi Abernethy, Director – Nodal Exchange Clearing, LCH. Clearnet

2:30 – 3:15 p.m. Clearing Roundtable Discussion
- Issues in determining whether to clear
- How will 2014 be different from 2011?
- How to best prepare for the changing environment
- Meeting hedging needs through cleared contracts
  - Moderator: Paul Cusenza, CEO, Nodal Exchange
  - Panelists: Randi Abernethy, Director – Nodal Exchange Clearing, LCH. Clearnet
  - Mark Bulkeley, Director, DC Energy
  - Funmi Omole, Director – Market Risk Liquidity & Collateral Risk Management, Constellation Energy

3:30 – 4:15 p.m. FUTURES vs Forwards vs SWAPs
- What you thought you knew about the distinctions between Futures, Forwards and SWAPs has probably changed — significantly. This segment will evaluate the changes and what they could mean with regard to:
  - Key differences between these product classifications and key regulatory requirements
  - Managing the credit, collateral, and counterparty impact of these regulated and unregulated products
  - Impact on the energy marketplace
  - Are there any benefits to be derived from these regulatory changes?
  - Impact on IPPs’ credit profile
  - Trading considerations — what impact these classifications will have on trading choices and requirements
    - Difference in contracts
    - Transparency issues
    - Relationship to the $25 million special entity classification
    - Rate recovery timetable
    - Additional collateral implications
  - Converting to futures — EFPs, EFS, EFRs — how these all work and why they should be used
    - Morgan Davies, Managing Director – Central Region, The Alliance Risk Group
    - Stephen Lappin, Vice President of Clearing & Development, Natural Gas Exchange
    - Michael Prokop, Associate – The Alliance Risk Group and Director, Committee of Chief Risk Officers (CCRO)

4:15 – 5:15 p.m. Special Entity Counterparty Challenges
- This panel discussion will consider what the anticipated ruling from the CFTC was contemplated to be re: the $25 MM threshold before it was issued, vs. what the CFTC-issued ruling actually is, and its potential impact on:
  - Margining and liquidity reserves
  - End-user to end-user limitations
  - Public power sub-category exemption
  - ISO/RTO sub-category exemption
- The panel will also consider the possible repercussions if the sought-for exemptions are not allowed, whether there might be a subsequent migration to spot market transactions, and what such a shift would have on:
  - Retail rates
  - Hedging long-term supply contracts
  - Long-term PPAs
  - Impact on physical vs. financial trading
- Phil Gootee, Managing Director, Eastern Region for The Alliance Risk Group
- Michael Gill, Senior Policy Advisor – Public Policy Practice Group, Crowell & Moring
- Scott Miller, Senior Market Advisor – Office of Energy Policy & Innovation, FERC (invited)

5:00 p.m. Conference Adjourns
THE POST DODD-FRANK CREDIT WORLD: CATALOGUING THE CHANGES

WEDNESDAY, NOVEMBER 7, 2012

8:00 – 8:30 a.m.       Registration and Continental Breakfast
8:30 – 11:45 a.m.       Workshop Timing

OVERVIEW

The Dodd-Frank Wall Street Reform and Consumer Protection Act (“Dodd-Frank”) was signed into law back in January 2010. The changes to the financial system that Congress mandated have been interpreted by the CFTC and the SEC and are in the process of final implementation.

The workshop will provide:
(1) A summary of the Act itself and an explanation of the significant changes that the domestic and global energy markets are facing and what changes are still to come
(2) An analysis of the impact that Dodd-Frank will have on trading companies and the decisions they must make in order to survive in a post Dodd-Frank implementation world
(3) An End-User, a Swap Dealer, or a Major Swap Participant: What are you and what are your new responsibilities to your counterparty and to the Regulator
(4) A discussion regarding Dodd-Frank compliance and the role of the Chief Compliance Officer

LEARNING OUTCOMES

Attendees will gain practical skills and insights on:
• What got us to this point in financial reform and what further changes we can expect to see
• What will be the most practical hedge vehicles in the market now: Swaps? Futures? Options?
• What Dodd-Frank means for the natural gas market and the power market, and how are they different
• What trade reporting is expected by the regulations, where these reports are sent to, and what should they include
• How to avoid unintentional non-compliance
• Now that the election is over, what we can anticipate from legislators and regulators

AGENDA

I. Dodd-Frank 101 and 102
   A. What effect have the new regulations had on the market?
   B. What changes should we still expect to see?

II. What am I in the New Dodd-Frank Era?
   A. The End-User Exception: Who qualifies, how to retain it and the vulnerability introduced by mark-to-market volatility
   B. The responsibilities of being a Swap Dealer and the possible exposures when working with Special Entities
   C. Is there an advantage to being a Major Swap Participant?

III. Where Should I Trade?
   A. The DCM, ECM, and SEF
   B. How do I get reportable data to the SDR and who reports?

IV. Market Compliance: Natural Gas and Power
   A. Is FERC Rule 741 the way to avoid Dodd-Frank regulation?
   B. Large Trader reporting
   C. Anti-Fraud and anti-manipulation considerations for the Chief Compliance Officer
   D. How do I stay compliant and avoid unintentional non-compliance?
   E. The Whistle Blower

V. Possible Post-election Impact on Dodd-Frank Implementation
   A. The Next Administration
   B. Congressional results
   C. Agency (CFTC and FERC) implications
   D. What will Dodd-Frank look like going forward?
WORKSHOP INSTRUCTORS

Morgan Davies, Managing Director – Central Region, The Alliance Risk Group

Mr. Davies brings more than 20 years of experience in the areas of risk management primarily in the energy and financial services industries. He has been responsible for leading and developing credit risk practices and liquidity enhancing structures for leading energy companies (IPP, regulated utility, unregulated utility subsidiary) and has significant Big 5 public accounting experience within the financial services industry. Mr. Davies has been actively involved in major initiatives of the Committee of Chief Risk Officers including co-Chairing the White Paper Market Clearing in the Energy Industry. In shaping reforms on credit and liquidity issues in the ISO/RTO markets, he has spoken before key regulators including the FERC and CFTC.

Mike Gill, Senior Policy Advisor – Public Policy Practice Group, Crowell & Moring

Mike Gill is a senior policy advisor with Crowell & Moring’s Public Policy Practice Group. Mr. Gill advises clients in a wide range of industries on public policy matters, representing them before the U.S. Congress and federal agencies. He works extensively with Fortune 500 Companies and small corporations to assist them with the Wall Street Reform and Consumer Protection Act (Dodd-Frank), including issues related to:

- Swap Data Repositories
- Regulatory Capital requirements
- Interactions with energy and emissions trading
- Compliance policies and procedures
- Implications for the Chief Risk Officers and Chief Compliance Officer’s positions
- Reporting requirements of all market participants – hedgers, swap dealers and major swap participants

Ann Marie Hanley, Director and Dodd-Frank Team Lead, Direct Energy

Ann Marie Hanley is part of the Legal and Regulatory team at Direct Energy where she is managing Dodd Frank efforts and advising on Compliance matters. Prior to her tenure at Direct Energy, she spent four years at Citigroup Global Markets Inc., where she handled regulatory matters and surveillance and monitoring efforts for the FCM as well as Citigroup’s global commodities business. She also had a position as an analyst on Citigroup Energy Inc.’s Power and NYMEX desks. She was a Special Analyst as part of the former New York Stock Exchange Regulation group. Her background is as a trader, in which role she was a member of the American Stock Exchange for six years where she engaged in Proprietary trading of equity derivatives and futures. She also spent time on the NYMEX floor both in New York and in Dublin, Ireland.

Michael Prokop, Associate – The Alliance Risk Group and Director, Committee of Chief Risk Officers

Michael Prokop began his commodity brokerage career in New York in 1985, where he became a partner in the Merrill Lynch Energy Group. In 1991, he moved to Houston to form a merchant banking and brokerage operation for a division of the National Commercial Bank of Saudi Arabia. Mr. Prokop then joined Amerex in 1994 where he helped form the natural gas basis brokerage desk for the company. He shortly thereafter became a Managing Partner of Amerex in 1998. He also founded and oversaw the company’s market data business as well as managed the firm’s clearing, regulatory and legislative affairs, and marketing activities. After a 16 year career at Amerex, in September of 2010, he moved on to become the Managing Director of Energy Products at the CME Group. With personnel reporting to him in Houston, New York, Chicago, London, Calgary, and Singapore, he was in charge of the global energy business for the company. This included oversight of the product development and sales activities of the energy market asset class as well the management of global market, regulatory, and competitive risk. He has recently moved on to a career of consulting where his current responsibilities as a Director of the Committee of Chief Risk Officers, a Director of the Global Energy Management Institute at the University of Houston’s C.T. Bauer School of Business, and as a member of the Energy and Environmental Advisory Committee at the CFTC position him well to advise clients on how to manage risk in today’s energy market. Mr. Prokop has played a leading role in the development of industry initiatives such as the Energy Data Hub and the ConfirmHub as well as the multi-broker Energy Curves data product. Today he continues to be an industry leader for issues involving regulatory affairs, market clearing, energy market data, and market transparency.

Patrick Woody, Senior Strategist – Regulatory Risk Compliance, SAS/RiskAdvisory

Patrick Woody is a senior strategist of regulatory risk compliance for SAS Risk Advisory and is responsible for business development and compliance initiatives. He has worked in the trading and risk management business for the past 10 years with technology providers such as SAS, Openlink, and Sungard. Prior to 2007, he was Product Director for Sungard’s AsiaPacific business where he developed country-specific compliance solutions for FX trading. Patrick is no stranger to the regulatory whims of Washington DC — he ran the Anti-Terrorist & Anti-Money Laundering projects at Union Bank of Switzerland and Societe Generale when the US Treasury Department unleashed draconian regulations upon the FX markets and their clearing banks.
FERC ORDER 741 – TACKLING THE COMPLIANCE MANDATES IN THE POST DODD-FRANK CREDIT WORLD
FRIDAY, NOVEMBER 9, 2012

8:00 – 8:30 a.m. Registration and Continental Breakfast
8:30 – 11:45 a.m. Workshop Timing

OVERVIEW
FERC Order 741 mandated Credit Reforms in the Organized Wholesale Electric Markets (ISOs/RTOs). It also marked a significant shift in the manner in which FERC worked with the ISOs/RTOs.

The workshop will provide:
1. A detailed discussion of each of the credit reforms imposed by FERC Order 741, as well as an insight into the level of discretion granted to the ISOs/RTOs in the development of the various credit reforms
2. An analysis of the new Minimum Market Participation Criteria imposed upon all applicants and existing market participants and the consequences of non-compliance
3. A discussion of the unintended consequences created by the implementation of FERC Order 741 and the industry’s attempt to alleviate the consequent burden created for several of the market participants
4. An overview of the recent Dodd-Frank regulations and the impact upon the market participants operating at the intersection of FERC 741 and Dodd-Frank

LEARNING OUTCOMES
Attendees will gain practical skills and insights on how to:
• Obtain a clear understanding of the specific credit reforms contained within FERC’s Order 741
• Identify how the credit reforms may impact their business strategies
• Assess how the credit reforms will ripple through the breadth and depth of their organization’s internal risk management policies and procedures
• Appraise the impact imposed by the recent Dodd-Frank regulations
• Examine how the new CFTC oversight of power market transactions can have significant indirect impact upon the credit policies and procedures imposed by FERC

AGENDA
I. Backdrop to FERC 741
II. Summary of FERC 741
   A. Minimum criteria for Market Participation
   B. Shortening the Settlement Cycle
   C. Use of Unsecured Credit
   D. Elimination of Unsecured Credit for FTRs
   E. Ability to Offset Market Obligations
   F. Use of Material Adverse Change
   G. Grace Period to ‘Cure’ Collateral Posting
III. Focus on Minimum Criteria for Market Participation
   A. ISO/RTO responses to FERC 741
   B. CCRO paper on Minimum Criteria
IV. Market Participant Compliance Measures Necessary for Response to FERC 741
V. FERC 741 Looking Forward
WORKSHOP INSTRUCTORS

Harold Loomis (Hal), Credit Manager, PJM Interconnection

Harold Loomis (Hal) is the Credit Manager for PJM Interconnection, a Regional Transmission Organization that operates transmission systems and electricity markets in the mid-Atlantic region and parts of the Midwest. Hal has been with PJM since 2001 and is responsible for ongoing development and administration of the PJM Credit Policy. Hal previously worked for nine years at New York State Electric and Gas Corp., where he developed financial models, worked with debt restructuring, and grew the company’s wholesale credit function. Hal also has prior experience in engineering and project administration with GE, Raytheon, and Boeing.

Phillip Gootee, Managing Director - Eastern Region, Alliance Risk Group

Phillip Gootee’s 40-year career in credit and risk management spans several industries. He began his career as a Regional Wholesale Credit Manager for Mobil Oil. He was then the Director of Credit and Financial Services for Harley Davidson Motorcycles. He subsequently held several positions with the ITT Commercial Finance Group. His last ITT assignment was as Regional Manager for the Houston (Southwest) Region. In 1984, he accepted the post as Managing Director of Strategic Operational Services, a consulting firm specializing in the revitalization of distressed companies. He also became a founding partner in its sister company, Alliance Capital, a venture capital firm headquartered in Houston. He directed the operations of both companies until his brief retirement in 1998. In 2001, Mr. Gootee “left retirement” to become one of the pioneers in the design and structure of the credit and risk management policies for today’s organized wholesale electric markets (ISOs/RTOs). He was the original credit manager for the New York ISO. He was then asked to become the first director of credit and risk management for the Midwest Independent System Operator (MISO). There he led the design and implementation of the financial requirements for all trading activities within these two FERC-approved organized wholesale electricity markets, whose combined dollar volume of wholesale electric transactions approximates $50 billion per year. Following that he served as President of Power Markets Advisory Services (PMAS). Mr. Gootee now serves as the Managing Director, Eastern Region for The Alliance Risk Group, which provides specialized risk management and regulatory compliance advisory services to clients operating within the wholesale electric markets, as well as the broader commodities trading arena.

SPONSORSHIP OPPORTUNITIES

Do you want to drive new business through this event’s powerful audience?

Becoming a sponsor or exhibitor is an excellent opportunity to raise your profile before a manageably sized group of executives who make the key purchasing decisions for their businesses. There is a wide range of sponsorship opportunities available that can be customized to fit your budget and marketing objectives, including:

- Platinum, gold, or VIP sponsor
- Workshop sponsor
- Reception host
- Lanyard sponsor
- Networking break host
- Luncheon host
- Tabletop exhibit
- Breakfast host

Custom sponsorship opportunities are also available. Please contact Stephen Coury at 720-988-1228 or scoury@euci.com for more information.
EVENT LOCATION
A room block has been reserved at the Hilton Baltimore, 401 West Pratt St, Baltimore, MD, 21201, for the nights of Nov 6 - 8, 2012. Room rates are $209, plus applicable tax. Call 443-573-8700 for reservations, and mention the EUCI course to get the group rate. The cutoff date to receive the group rate is October 16, 2012, but as there are a limited number of rooms available at this rate, sometimes the room block will close sooner. Please make your reservations early.

REGISTRATION INFORMATION

Please charge my credit card: □ Visa □ MC □ AMEX □ Discover □ Security Code ___________________________________
Visa and MC cards have a 3-digit code on the signature panel on the back of the card, following the account number. American Express cards have a 4-digit code on the front of the card, above the card number.

Name on Card ______________________________________ Signature ______________________________________
Account Number __________________________________ Exp. Date ____________________
Card Holder Phone Number ______________________________
Billing Address ______________________________________ Billing ZIP Code ________________________

OR Enclosed is a check for $ _________________ to cover ________________ registrations.

MAIL DIRECTLY TO:
Electric Utility Consultants, Inc. (EUCI)
4601 DTC Blvd., Ste. 800
Denver, CO 80237

CHECK FOR $1495: Addressing Credit, Counterparty, and Collateral Pressures Conference
November 7-8, 2012

CHECK FOR $1295: Early bird on or before October 26, 2012

Add $400 per workshop:
口 The Post Dodd-Frank Credit World: Cataloguing the Changes
Pre-Conference Workshop
November 7, 2012
口 FERC Order 741 – Tackling the Compliance Mandates in the Post Dodd-Frank Credit World
Post-Conference Workshop
November 9, 2012

How did you hear about this event? (direct e-mail, colleague, speaker(s), etc.) ____________________________________________

Name ____________________________________________ Job Title _______________________________
Name Preferred for Badge ___________________________ E-mail ________________________________
Company _________________________________ Telephone ________________________________
Address _________________________________________ City________ State __________ ZIP __________

口 Check here if you have any dietary or accessibility needs. We will contact you for more details.

PAYMENT METHOD

口 Visa □ MC □ AMEX □ Discover Security Code ___________________________________

EUCI’s Energize Weekly e-mail newsletter compiles and reports on the latest news and trends in the energy industry. Newsletter recipients also receive a different, complimentary conference presentation every week on a relevant industry topic. The presentations are selected from a massive library of more than 1,000 current presentations that EUCI has gathered during its 25 years organizing conferences.

口 Sign me up for Energize Weekly.

Please make your reservations early.