



Portfolio Media. Inc. | 111 West 19th Street, 5th Floor | New York, NY 10011 | www.law360.com
Phone: +1 646 783 7100 | Fax: +1 646 783 7161 | customerservice@law360.com

Legal Tech Roundup: Big Names Join Corporate Boards

By **Steven Lerner**

Law360 (July 23, 2021, 1:39 PM EDT) -- A pair of high-profile influencers in the legal industry joining corporate boards leads this weekly roundup of legal technology news.

In addition, two other legal tech companies welcomed new people to their C-suites.

Here's a roundup of the biggest legal tech news from this week.

Coinbase CLO Named to E-Discovery Co. Board

E-Discovery software provider Zapproved announced July 19 that Paul Grewal, the chief legal officer and corporate secretary at Coinbase, has been appointed to the board of directors.

Grewal, a former deputy general counsel at Facebook, was previously a partner at Howrey LLP and served as a magistrate judge in the Northern District of California.

"We are excited to add Mr. Grewal's expertise to our board of directors," Zapproved CEO and founder Monica Enand said in a statement. "He has a rare combination of experience in private practice, as a highly respected federal judge, and as a leading in-house lawyer and business executive for corporate legal and compliance teams."

Zapproved sourced Grewal through an independent board program launched by Vista Equity Partners, which backed the company in 2017.

"I admire Zapproved's belief that technology can transform the lives of corporate legal professionals," Grewal said in a statement.

Former LexisNexis Exec Joins Integreon's Board

Alternative legal services provider Integreon announced Thursday that Lou Andreozzi, a former executive with Law360 parent LexisNexis, has been appointed to the board of directors in a nonexecutive role.

Andreozzi, former CEO of LexisNexis North American Legal Markets and previous chairman of Bloomberg Law, also sits on the advisory board for legal tech companies Prevail Legal and Joinder. He also is the vice chairman of Epiq Global's Mass Tort division.

"Lou brings tremendous knowledge of the legal market and a unique perspective in a wide range of areas, including technology partnerships and acquisitions," CEO Bob Rowe said in a statement.

Last month, Integreon was acquired by private equity firm EagleTree Capital LP.

"Integreon is very well positioned to accelerate growth by deepening its service proposition and partnering with leading technology providers to reimagine and reengineer workflows for greater speed, scalability and performance," Andreozzi said in a statement.

Crowell & Moring Powers Microsite to Help Startups

GrowthStudio, a microsite created by former Atrium LLP founding lawyers and powered by Crowell & Moring LLP, officially launched Tuesday to give insights and tools to early stage startups.

The new platform provides founders with free legal and business content, including industry alerts and document generation tools.

"As former entrepreneurs who have been on the ground floor of a tech company, we understand the emerging company life cycle — from concept to exit — and the challenges startups face," Michel Narganes, one of the founders of Crowell & Moring's GrowthStudio and former co-managing partner at Atrium, said in a statement. "We created a portal with easy access resources for founders who are looking for more efficient ways of pursuing financing and growth."

Atrium, a startup that offered legal software and services, closed in March 2020 shortly after laying off nearly 100 employees.

One of GrowthStudio's resources is a tool called Simple Series A, which aims to streamline the process of completing a first equity funding round for a startup.

The microsite has also partnered with several organizations on a diversity initiative to ensure access to funding for communities that have traditionally been underserved.

Litify Eyes NC Office With Hiring of Chief Revenue Officer

Legal operating system Litify Inc. ushered in a new era July 19 by hiring Natalie Waggett as chief revenue officer and revealing that a new regional office will open in Wilmington, North Carolina.

Waggett, a former senior sales leader at Capgemini and financial services firm nCino, will be tasked with developing Litify's go-to-market strategy through new relationships with the Big 4 accounting firms.

"Legal is starved for digital transformation in the way that financial services was seven years ago — and Litify's approach to technology and software is already revolutionizing the legal industry," Waggett said in a statement.

Litify also said that it will hire 50 new employees in sales, services and product roles for its new Wilmington office.

"Named the fastest growing city in North Carolina, with a burgeoning educational and tech scene, we

believe that with Natalie's help, we will usher in a new phase of explosive growth for Litify and the community," COO Ari Treuhaft said in a statement.

It's been a busy summer for Litify, which acquired enterprise legal management system LegalStratus in June and welcomed several business leaders to its advisory board in July.

KLDiscovery Appoints Its First COO

E-Discovery provider KLDiscovery Inc. has filled its new chief operating officer role with executive Danny Zambito, the company announced Monday.

Zambito has been with KLDiscovery since 2008 and most recently was the executive vice president of global legal technologies.

In the new role, Zambito's responsibilities extend to operations, client services and human resources.

"Danny brings a wealth of industry and company experience to this position, and this change represents an exciting opportunity to align organizational functions as KLDiscovery looks ahead to the future," CEO Chris Weiler said in a statement.

--Additional Reporting by Xiumei Dong, Dave Simpson and Sarah Martinson. Editing by Orlando Lorenzo.