

Crowell & Moring Adds Ex-Goodwin Procter Senior Litigator

By Sarah Martinson

Law360 (June 21, 2021, 11:16 AM EDT) -- An experienced commercial and financial services litigator who worked at Goodwin Procter LLP for more than 13 years has joined Crowell & Moring LLP's litigation group in New York, the firm announced Monday.

Brian Hail is joining Crowell & Moring as a partner as the firm continues to build its financial services practice. In April, the firm acquired the financial services boutique Kibbe & Orbe LLP, adding 24 attorneys to its offices in New York; London; and Washington, D.C., according to the firm.



Brian Hail

Hail said in a Monday statement that he is "excited" to be a part of Crowell & Moring's expansion of its litigation and financial services practices.

"I see many synergies with the Kibbe & Orbe group, as well as an opportunity to grow my practice in serving financial and commercial clients in areas such as financial disputes, workouts and distressed litigation," Hail said.

Hail received his law degree from the University of Michigan Law School and began his legal career as an associate at Cravath Swaine & Moore LLP where he worked for nearly four years, according to his LinkedIn bio.

After Hail left Cravath, he worked as an associate at Baker Botts from 1996 to 1999 and had stints at Bickel & Brewer LLP, Milbank LLP and Haynes and Boone LLP before joining Goodwin in 2007, his bio says.

Hail has represented financial institutions, asset managers and investors in civil litigation over financial and contract disputes. He also has extensive experience advising companies and capital lenders on funding structures, including senior debt offerings, junior financing and equity investments, according to Crowell & Moring.

One notable piece of litigation Hail worked on was representing mortgage originators and sponsors in multiple lawsuits by insurers seeking billions of dollars for losses associated with residential mortgage-backed securities, according to the firm.

Glen McGorty, managing partner of Crowell & Moring's New York office, said in a Monday statement that Hail "offers clients tremendous strategic value because of his experience navigating complex commercial disputes through all phases of the litigation process."

"Working with our new distressed debt and claims trading lawyers from Kibbe & Orbe, [Hail] will enhance our ability to deliver the highest level of service to global investment banks, private equity funds, and hedge funds," McGorty said.

--Editing by Alyssa Miller.