

THE AMERICAN LAWYER

JUNE 2008

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DEALS



ROBERT LIPSTEIN
(CROWELL & MORING)

REED ELSEVIER CHOICEPOINT

Legal cases aren't the only pieces of information that LexisNexis can search out. The New York-based unit of Reed Elsevier plc stands to benefit from its parent's \$4.1 billion agreement to buy ChoicePoint Inc., which provides data to insurance companies. Reed Elsevier, an Anglo-Dutch publishing company, agreed to pay \$50 a share in cash for ChoicePoint on February 21, a 50 percent premium to the target's closing price the day before.

The buyer will integrate ChoicePoint with LexisNexis, which not only operates the eponymous database of legal documents and newspaper articles but provides information to industries ranging from law and accounting to insurance. Adding to the challenge will be ChoicePoint's recent history; the company agreed to pay a \$15 million fine to the Federal Trade Commission last year to settle charges arising from security breaches at ChoicePoint that led to thousands of cases of identity theft.

The companies hope to close the deal in the summer pending approvals from ChoicePoint shareholders and regulators.

FOR ACQUIROR REED ELSEVIER PLC
(LONDON AND AMSTERDAM)

IN-HOUSE: At LexisNexis Group: global chief legal officer **Kenneth Thompson II**, lead acquisition counsel **R. Samuel Snider**, lead regulatory counsel **Michael Lamb**, lead intellectual property counsel **Steven Wildfeuer**, lead litigation counsel **Nancy Nash**, and litigation counsel **Jennifer Jung**.

At Reed Elsevier: U.S. general counsel **Henry Horbaczewski**.

SULLIVAN & CROMWELL: M&A: **Audra Cohen**, **James Morphy**, and associates **Da-Wai Hu** and **Ken Myers**. *Executive compensation:* **Matthew Friestedt** and associates **Susan Baise** and **Henrik Patel**. *Intellectual property:* special counsel **Blaze Waleski** and associates **Melissa Fisher**. *Tax:* **Ronald Creamer, Jr.**, and associate **Jay Klein**. (All are in New York.) Morphy knows Andrew Prozes, the CEO of LexisNexis, from Greenwich, Connecticut, where both men live.

CROWELL & MORING: *Antitrust:* **Robert Lipstein** and counsel **Michael Van Arsdall**. (Both are in Washington, D.C.) Robert Lipstein has represented Reed Elsevier for more than 20 years. Lipstein brought the client with him when he and his two fellow name partners at Lipstein, Jaffe & Lawson joined Crowell & Moring in 2003.

HOGAN & HARTSON: *Antitrust:* **Christine Varney** and counsel **Erica Mintzer**. (Both are in Washington, D.C.)

PAUL HASTINGS JANOFSKY & WALKER: *Litigation:* **Leslie Dent**, **J. Allen Maines**, and associates **Keith Kodosky** and **Candice Voticky**. *Corporate:* **Erik Belenky** and associate **Rachel Miles**. (They are in Atlanta.) Maines advised on Georgia law issues. **VENABLE:** *Privacy issues:* **Emilio Cividanes**. (He is in Washington, D.C.) **BAKER & MCKENZIE:** *Employee benefits:* **Frederic Konta**. (He is in New York.)

RANDALL & KENIG: *Real estate:* **Benjamin Randall**. (He is in Chicago.)

FOR TARGET CHOICEPOINT INC.
(ALPHARETTA, GEORGIA)

IN-HOUSE: General counsel and chief privacy officer **Carol DiBattiste**, deputy general counsel **Meredith Sidewater**, assistant general counsel **Gregory Birge**, **Glenn Brown**, **Annette Gaines**, and **Jonathan Petcu**.

WACHTELL, LIPTON, ROSEN & KATZ: *Corporate:* **Edward Herlihy**, **David Shapiro**, and associate **Mark Veblen**. *Antitrust:* counsel **Damian Didden**. *Executive compensation and benefits:* **Jeannemarie O'Brien** and associates **Robert Jackson** and **Michael Krasnovsky**. *Tax:* **Joshua Holmes**. (All are in New York.)

—D.M.

Marcus is a reporter at The Deal.
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