



1st Annual West Coast AIRROC Insurance and Reinsurance Conference

September 20, 2012 | 8:00am - 4:00pm

The Balboa Bay Club and Resort
Newport Beach, California

Agenda

8:00 AM Continental Breakfast and Registration

9:00 AM Welcome and Introduction of Panelists

- **Garry N. Nelson**, President, Devonshire
- **Michael K. Robles**, Counsel, Crowell & Moring LLP

9:05 AM AIRROC Membership, Benefits and Dispute Resolution Process

- **Carolyn Fahey**, Executive Director, AIRROC
- **Mike Fitzgerald**, Vice President, Business Development, Devonshire

9:20 AM Back to Basics: A Primer on Reinsurance & Reinsurance Arbitrations

- Purpose, Types and Benefits of Reinsurance
- Key Contract Provisions/Reinsurance Concepts
- What to expect when you're expecting (a reinsurance dispute)
- Runoff and Runoff Managers

Moderator:

- **Harry P. Cohen**, Partner, Crowell & Moring LLP

Panelists:

- **Michael K. Robles**, Counsel, Crowell & Moring LLP
- **Mark D. Haapala**, Assistant Vice President/Claims Manager, Devonshire

10:20 AM Break

Sponsored by:



Co-Chaired by:





1st Annual West Coast AIRROC Insurance and Reinsurance Conference

September 20, 2012 | 8:00am - 4:00pm

The Balboa Bay Club and Resort
Newport Beach, California

10:30 AM **Everything You Need To Know About Commutations (Except Solving California's Traffic Congestion)**

- Why commute?
- Role of a Claims Department
- Pricing & Negotiating Commutations
- Drafting Commutation Agreements, and Potential Pitfalls

Moderator:

- **Garry N. Nelson**, Devonshire

Panelists:

- **Brian J. O'Sullivan**, Counsel, Crowell & Moring LLP
- **Mike Fitzgerald**, Devonshire

11:30 AM **Coverage (or Lack Thereof) For Cyber Risks**

- Types of Cyber Risk
- Industries, Information and Devices at Risk
- Regulatory Framework
- Potential Damages
- Liability, Coverage and Reinsurance Issues

Moderator:

- **Mark D. Plevin**, Partner, Crowell & Moring

Panelists:

- **Ellen M. Farrell**, Counsel, Crowell & Moring LLP
- **Leslie A. Davis**, Counsel, Crowell & Moring LLP
- **Andrew V. Costa**, Assistant Vice President, Claims, Devonshire

12:30 PM **Lunch**

Sponsored by:



Co-Chaired by:





1st Annual West Coast AIRROC Insurance and Reinsurance Conference

September 20, 2012 | 8:00am - 4:00pm

The Balboa Bay Club and Resort
Newport Beach, California

1:30 PM Threatening Skies: Unauthorized Access to the Cloud

- Participants will be presented with a hypothetical fact pattern, and potential issues will be identified.
- Participants will then be divided into groups (policyholders, insurers, reinsurers) to discuss the issues (with the assistance of the facilitators below) from “their” perspectives.
- The groups will then address (and try to resolve) these issues with the other groups.

Facilitators:

- **Mark D. Plevin**, Partner, Crowell & Moring LLP
- **Garry N. Nelson**, President, Devonshire
- **Harry P. Cohen**, Partner, Crowell & Moring LLP
- **Mark D. Haapala**, Assistant Vice President/Claims Manager, Devonshire
- **Michael K. Robles**, Counsel, Crowell & Moring LLP
- **Andrew V. Costa**, Assistant Vice President, Claims, Devonshire
- **Brian J. O’Sullivan**, Crowell & Moring LLP
- **Mike Fitzgerald**, Vice President, Business Development, Devonshire
- **Ellen M. Farrell**, Counsel, Crowell & Moring LLP
- **Leslie A. Davis**, Counsel, Crowell & Moring LLP

3:55 PM Closing remarks

4:00 PM Cocktail reception

Sponsored by:



Co-Chaired by:

