2020 LICENSING UPDATE

GREGORY J. BATTERSBY CHARLES W. GRIMES



This publication is designed to provide accurate and authoritative information in regard to the subject matter covered. It is sold with the understanding that the publisher and the author(s) are not engaged in rendering legal, accounting, or other professional services. If legal advice or other professional assistance is required, the services of a competent professional should be sought.

—From a Declaration of Principles jointly adopted by a Committee of the American Bar Association and a Committee of Publishers and Associations.

Copyright © 2020 CCH Incorporated. All Rights Reserved.

No part of this publication may be reproduced or transmitted in any form or by any means, including electronic, mechanical, photocopying, recording, or utilized by any information storage or retrieval system, without written permission from the publisher. For information about permissions or to request permissions online, visit us at woltersKluwerLR.com/policies/permissions-reprints-and-licensing, or email us at LRUSpermissions @wolterskluwer.com.

Published by Wolters Kluwer in New York.

Wolters Kluwer Legal & Regulatory U.S. serves customers worldwide with CCH, Aspen Publishers and Kluwer Law International products.

Printed in the United States of America

ISBN 978-1-5438-1864-2 ISSN 1538-876X

1234567890

About Wolters Kluwer Legal & Regulatory U.S.

Wolters Kluwer Legal & Regulatory U.S. delivers expert content and solutions in the areas of law, corporate compliance, health compliance, reimbursement, and legal education. Its practical solutions help customers successfully navigate the demands of a changing environment to drive their daily activities, enhance decision quality and inspire confident outcomes.

Serving customers worldwide, its legal and regulatory portfolio includes products under the Aspen Publishers, CCH Incorporated, Kluwer Law International, ftwilliam.com and MediRegs names. They are regarded as exceptional and trusted resources for general legal and practice-specific knowledge, compliance and risk management, dynamic workflow solutions, and expert commentary.

WOLTERS KLUWER SUPPLEMENT NOTICE

This product is updated on a periodic basis with supplements and/or new editions to reflect important changes in the subject matter.

If you would like information about enrolling this product in the update service, or wish to receive updates billed separately with a 30-day examination review, please contact our Customer Service Department at 1-800-234-1660 or email us at: customer.service@wolterskluwer.com. You can also contact us at:

Wolters Kluwer Distribution Center 7201 McKinney Circle Frederick, MD 21704

Important Contact Information

- To order any title, go to www.WoltersKluwerLR.com or call 1-800-638-8437.
- To reinstate your manual update service, call 1-800-638-8437.
- To contact Customer Service, e-mail *customer.service@wolterskluwer* .*com*, call 1-800-234-1660, fax 1-800-901-9075, or mail correspondence to: Order Department—Wolters Kluwer, PO Box 990, Frederick, MD 21705.
- To review your account history or pay an invoice online, visit www. Wolters Kluwer LR. com/payinvoices.



ABOUT THE EDITORS

Gregory J. Battersby holds an A.B. (bio-chemistry) from Seton Hall University and a J.D. from Fordham University School of Law. He is a member of the New York and Connecticut Bars and is admitted to practice as a patent attorney before the United States Patent and Trademark Office. He is managing member of The Battersby Law Group, LLC, 25 Poplar Plain Road, Westport, CT 06880 (203) 454-9646, which specializes in intellectual property and licensing law with a particular emphasis on merchandising law and toy licensing. Mr. Battersby has been a guest lecturer at the Franklin Pierce Law School, University of Connecticut Law School and Quinnipiac Law School and serves as General Counsel for the International Licensing Industry Merchandiser's Association (LIMA). He has been a Vice President and member of the Board of Directors of The New York Intellectual Property Law Association.

Charles W. Grimes holds a B.S. (engineering mechanics) from Pennsylvania State University and a J.D. from the University of Denver School of Law. He is a member of the Illinois, New York, Connecticut, and Florida Bars and is admitted to practice as a patent attorney before the United States Patent and Trademark Office. He is managing partner of Grimes, LLC, 3501 Bonita Bay Blvd., Bonita Springs, FL 34134, 239-330-9000, which specializes in intellectual property law with a particular emphasis on trademarks, licensing and litigation. Mr. Grimes is an Adjunct Professor at Ava Maria Law School and has served on the Editorial Board of *The Trademark Reporter*.

The two have written and lectured on a variety of intellectual property issues. They have authored *The Law of Merchandise and Character Licensing, Licensing Law Handbook, Multimedia and Technology Licensing Agreements: Forms and Commentary, Drafting Internet Agreements, License Agreements: Forms and Checklists, Licensing Desk Book, Licensing Royalty Rates, Licensing Update, A Primer on Technology Licensing, Patent Disputes: Litigation Forms and Analysis, The Toy & Game Inventor's Guide, and Trademark Disputes: Litigation Forms and Analysis. They serve as Executive Editors of the Licensing Journal and the IP Litigator. They are recognized as the leading experts on the subject of merchandising law.*

ABOUT THE CONTRIBUTORS

Robert Ambrose (@rambrose) is the Director of Strategy and Business Development at FADEL, a global provider of enterprise-class intellectual property rights and royalty management software. He works with media, entertainment, publishing, and high-tech companies to transform their approach to exploiting content, brands, and intellectual property (IP). Previously, Mr. Ambrose worked as a broadcast journalist, media technology consultant, and industry analyst.

Griffin M. Barnett is an Associate with Winterfeldt IP Group. Griffin's practice focuses on trademark and Internet matters, particularly digital enforcement issues such as domain name disputes (including UDRP complaints and similar administrative proceedings to recover or disable infringing domain names) and ICANN-related issues, including the new gTLD program. Griffin currently chairs the International Trademark Association's Subcommittee on the Rights Protection Mechanism Review and is an active member of ICANN's Intellectual Property Constituency.

Christie Bates is an associate in the McMillan's Intellectual Property and Technology Group in Toronto. She is developing a broad practice in intellectual property litigation, as well as in trademark, copyright, and patent law.

James W. Brady, Jr. is a partner in the IP practice group at Blank Rome, LLP. He focuses on IP law in the chemical, pharmaceutical, and biotechnology industries. Mr. Brady has served as lead IP counsel to a wide range of chemical, pharmaceutical, and biotechnology companies. He has successfully advised clients in litigation and business transactions as well as in developing strategies to position the companies and their IP portfolios to succeed in these highly competitive industries. His technical knowledge encompasses polymers, environmental processes, pharmaceutical compounds, drug delivery technology, diagnostics, antibodies, vaccines, genomics, proteomics, medical devices, and alternative energy, among others.

Sheldon Burshtein is a partner with Blakes, Cassels & Graydon LLP based in Toronto. He has been certified by The Law Society of Upper Canada as a specialist in IP law, particularly in the areas of patent, trademark, and copyright practice. He is also a registered patent and trademark agent in Canada. Mr. Burshtein's practice includes the clearance, prosecution, acquisition, enforcement, and exploitation of patents, trademarks, copyright, industrial designs and other forms of IP. A significant portion of his practice is devoted to counseling on IP, technology, electronic commerce and social media. His primary focus is

licensing and other transactions involving technology, including life sciences and information technology, and other IP rights, including in the sports and entertainment industries. Mr. Burshtein regularly advises on IP matters affecting every industry sector and represents clients in all technology sectors.

Robb Chase is a tax partner with Eversheds Sutherland (US) LLP. He is resident in the firm's Washington, D.C. office.

Kimberly Culp is a litigator in the IP, Advertising and Marketing, and Trademarks and Brand Protection Practice Groups at Venable, LLP. She has successfully represented and counseled clients in state and federal courts in high stakes complex commercial, trademark, patent and false advertising, trade secrets, and class action defense matters.

Rebecca Eisner is a Co-leader of Mayer Brown's global Technology Transactions practice and is a member of the firm's Global Management Committee. Rebecca has over 25 years of experience representing clients in hundreds of matters in technology transactions, including digital transformation, data, software, outsourcing, and data privacy and security.

Eric Fanchiang is an associate in Crowell & Moring's Irvine, CA office and a member of the firm's antitrust and commercial litigation groups. His practice focuses on both defense-side and plaintiff-side antitrust litigation in a variety of markets including technology and transportation.

Jed Ferdinand is the founding member of Ferdinand IP Law Group, an intellectual property and licensing boutique law firm with offices in New York, San Diego, Silicon Valley and Westport, CT, and serves as an Adjunct Professor at Fordham Law School in New York.

Olivia Ferdinand is a student at Harvard University who interns at Ferdinand IP Law Group in Westport, CT.

Peter Giddens is a Partner in the Toronto office of McMillan and Co-Chair of the firm's Intellectual Property Group. Peter counsel's clients concerning the acquisition, clearance, management, protection, enforcement and licensing of intellectual property, with a particular emphasis on trade-mark, copyright and domain name issues.

Laura Adriana Grinschgl LL.M. (QMUL) specializes in IP and Tech Law matters at Freshfields Bruckhaus Deringer LLP in Vienna (Austria).

Roman Golovatsky is a Legal Director with DLA Piper in St. Petersburg, Russia and specializes in civil law, intellectual property law, antimonopoly law and advises Russian and international companies on a wide range of issues. Roman possesses extensive litigation and arbitration practice on traditional business disputes. Roman is registered as a patent attorney in the Russian Federation and is a recognized expert in the development and practical implementation of comprehensive defence measures for intellectual property owners and of the means of individualization in Russia and the CIS, including measures to combat illegal import of goods containing intellectual property.

Jennifer P. Gore, Winterfeldt IP Group's Internet Policy Specialist, leads the firm's policy and advocacy efforts on behalf of brand owners. Jennifer has

been working in the domain industry for over two decades, and previously held senior leadership roles with major Internet registries and registrars, as well as with ICANN. She is an active member of ICANN's Intellectual Property Constituency.

Brad Hanna is a partner at McMillan LLP who Co-Chairs the firm's Franchise and Distribution Group as well as the International Arbitration Group. His practice consists of complex corporate commercial litigation with a particular focus on franchise and distributorship disputes. He represents Canadian and international franchisors before all levels of courts in Canada. As a Fellow of the Chartered Institute of Arbitrators, he also has expertise in alternative dispute resolution techniques and routinely acts as counsel in mediations and both domestic and international commercial arbitrations.

Jessica Hannah is an associate at Finnegan. She focuses on trademark litigation and prosecution, client counseling, false advertising, and portfolio management related to a broad range of industries, including consumer goods, food and beverage, media, and sports and fitness. She assists with counseling clients on the selection, registration, maintenance, portfolio management, and enforcement of trademarks in the United States and abroad. Jessica is involved in cases before the federal trial courts and the TTAB.

B. Brett Heavner is a partner at Finnegan, Henderson, Farabow, Garrett & Dunner, LLP whose practice includes all aspects of trademark and unfair competition law, with particular emphasis on trademark infringement, counterfeiting, false advertising litigation, and Trademark Trial and Appeal Board (TTAB) litigation. His clients include pharmaceutical companies, medical device manufacturers, banking and financial services institutions, major trade associations, food product companies, and petroleum exploration and refining companies.

Mark Hess is the Vice President of Client Relationship Management at IMC Licensing.

John F. Hornick is an IP counselor and litigator based in Finnegan's Washington D.C. headquarters. Based on his 30+ years of experience, he counsels clients on virtually every aspect of IP law, from licensing to litigation. He has litigated close to 100 IP cases in more than 30 U.S. federal courts in 18 states, five U.S. Circuit Courts of Appeals, the U.S. Supreme Court, the U.S. International Trade Commission (ITC), and others. He has appeared before more than 100 judges, arbitrators, and mediators and has tried every type of IP case. He has successfully avoided litigation for clients in hundreds of other disputes. His passion is the IP issues of 3D printing/additive manufacturing. Mr. Hornick started the firm's 3D printing initiative and founded Finnegan's 3D Printing Working Group. Mr. Hornick advises and educates clients about 3D printing and the IP issues of this rapidly developing and potentially disruptive technology, and how it may affect their businesses, both offensively and defensively. Mr. Hornick closely follows the industry, frequently speaks and writes on 3D printing and its potential effects on IP law and the world, and has been recognized as a thought leader in this space. His articles have been published at

www.3DPrintingIndustry.com, in the *Journal of 3D Printing & Additive Manufacturing*, for which he serves on the Editorial Board, and in *Wired Innovation*, and he writes a column for *3D Printing World*, published in English and Chinese. He was the only IP attorney selected by the National Academies to participate in the U.S. Comptroller General Forum on Additive Manufacturing (which will be the basis of a report to the U.S. Congress), and was invited by the National Association of Attorneys General to participate in its 3D printing initiative. Mr. Hornick also serves on the Advisory Board of Advanced Manufacturing Insight and as a juror for the International Additive Manufacturing Award.

Thomas Huthwaite is a Team Leader and Senior Associate at New Zealand firm Baldwins Intellectual Property. He is a New Zealand barrister and solicitor, a New Zealand and Australian Registered Patent Attorney, and an Australian Registered Trade Mark Attorney. He specializes in dispute resolution and commercialization, taking an active interest in all areas of intellectual property, with a particular interest in copyright law. Thomas has represented clients at all levels of the New Zealand Courts, the New Zealand and Australian Intellectual Property Offices, the WIPO Arbitration and Mediation Center, and the New Zealand Dispute Resolution Service.

Christine G. Ing is Co-Practice Group Leader of the Blakes Law Firm's Information Technology group. Her practice focuses on commercial transactions involving information technology and IP.

Chrissie Jamieson is VP Marketing at MarkMonitor, UK. She has over 15 years of experience in the business intelligence, brand protection and domain sector and has worked to develop the MarkMonitor brand internationally. Through her career, Chrissie has been responsible for the Marketing leadership and market development of major technology businesses such as Information Builders. Chrissie holds a degree in Marketing and Business Administration from Hertfordshire University and a Post Graduate in Strategic Management from Hertfordshire Business School.

Anne S. Jordan has 30+ years' experience advising large- and medium-sized corporations, both as a senior executive with responsibility for the corporations' legal affairs and as outside counsel. She is currently Of Counsel to the Chicago law firm Mandell Menkes, advising high-tech and consumer products companies on commercial transactions and IP strategy and enforcement matters. She also serves as a mediator and arbitrator on American Arbitration Association's and Institute for Conflict Prevention and Resolution's commercial panels. Prior to joining Mandell Menkes, Ms. Jordan served as the Senior Vice President, General Counsel and Secretary of PeopleSoft, Inc., the world's second largest provider of enterprise application software with annual revenues of approximately \$2.8 billion. Before that, she was the Vice President and General Counsel for Sega of America, Inc., a partner in the Palo Alto firm Carr & Ferrell, and Assistant General Counsel for Dole Foods, Inc., a \$2 billion food processing and real estate development corporation.

Paul C. Jorgensen is the founder and principal of The Jorgensen Law Firm in Washington D.C. Mr. Jorgensen's over 20 years of legal experience includes acting as a senior IP and contract counsel at the Washington D.C. law firm Patton Boggs LLP. Prior to his years with Patton Boggs, he was a Senior Intellectual Property Counsel with Choice Hotels International, Inc., where he managed a large worldwide portfolio of trademarks, copyrights, domain names and trade secrets, and where he designed and managed profitable licensing programs. Through this experience, he has successfully prosecuted many U.S. and international trademark, copyright, domain name applications, and has designed and negotiated hundreds of successful contracts and licenses.

Holger A. Kastler is an IP/IT attorney at Hyazinth LLP in Berlin, Germany. His practice focuses on technology transaction and disputes, in and out of court. He represents companies in licensing negotiations in a variety of industries.

Nicki Kennedy is a senior associate at Kilpatrick Townsend & Stockton LLP in Washington, D.C.

Samuel Kim is an associate at Ernst & Young in its Transaction Tax group. His work focuses on buy and sell side tax structuring and due diligence surrounding mergers and acquisitions in the private equity and media and entertainment sectors. Samuel can be reached at.

Lisa Kimmel is Senior Counsel at Crowell & Moring, LLP in Washington, D.C. Ms. Kimmel has nearly twenty years of experience as an antitrust lawyer and holds a Ph.D. in economics from the University of California at Berkeley. A former senior advisor at the Federal Trade Commission, her practice focuses on clients in the information and communications technology and digital commerce sectors, including issues at the intersection of antitrust and intellectual property law.

Justin Krieger is a patent partner at Kilpatrick Townsend & Stockton LLP in Washington, D.C. Mr. Krieger's practice focuses on client counseling, district court and patent office litigation, and patent prosecution. Mr. Krieger specializes in chemical patent matters.

Marc Lieberstein is the co-chair of Kilpatrick Townsend & Stockton LLP's Retail & Consumer Goods industry team. His practice focuses on intellectual property licensing and franchising in the retail/consumer goods and services areas, fashion/apparel and accessories, food and beverage, and commercial/industrial design, including the drafting, negotiation and enforcement of license and franchise documents and agreements, as well as implementation of branding and commercialization objectives for clients via licensing and franchising. In conjunction with the services above, he counsels clients on creating effective strategies for procuring, protecting and enforcing their global intellectual property assets. Marc has also participated in and used alternative dispute resolution forums such as arbitration and mediation to enforce intellectual property rights. Marc frequently lectures and writes on intellectual property issues for a variety of intellectual property organizations and publications, including International

Trademark Association (INTA), New York State Bar Association (NYSBA) Intellectual Property Section, American Bar Association Forum on Franchising, Wharton Business Law Association at the University of Pennsylvania, New York University, Association of the Bar of the City of New York Fashion Law Committee, Licensing Industry Merchandisers' Association (LIMA), National Law Journal, IP Strategist and The New York Law Journal, Practical Law, The Licensing Journal. Marc is recognized by Franchise Times as a "Legal Eagle".

Alistair Maughan is Co-Managing Partner of Morrison & Foerster's London office. He is co-chair of the Technology Transactions Group and a member of the Global Sourcing Group. Mr. Maughan focuses on commercial contracts and technology-based projects for major companies and public sector organizations.

Edward A. Meilman is senior counsel at Dickstein Shapiro, LLP in the Intellectual Property Practice. He focuses his practice on IP as it pertains to patents, trademarks, copyrights, and unfair competition. In the area of patent procurement, Mr. Meilman concentrates primarily on chemical, pharmaceutical, and biotechnology matters, but in the areas of litigation, counseling, licensing, and acquisition of rights, he handles matters pertaining to all technologies. He has practiced IP law for more than 45 years, both in corporate and private practice. He has obtained thousands of patents on behalf of clients, in addition to being the author of numerous patent, trademark, and copyright clearance, as well as validity and infringement opinions.

Patricia Ann Metzer is a Commissioner of the Massachusetts Appellate Tax Board. She is the author of numerous texts and articles on taxation, including the taxation of IP. Miss Metzer has served as an Associate Tax Legislative Counsel with the U.S. Treasury Department, vice chair-publications of the Tax Section of the American Bar Association, and a member of the Advisory Committee of the NYU Annual Institute on Federal Taxation.

Akkad Moussa is a student associate at Kilpatrick Townsend & Stockton, LLP.

Amy Mudge is an experienced attorney and partner in the Regulatory and Advertising and Marketing Practice Groups at Venable. She represents clients before the Federal Trade Commission (FTC), Department of Justice (DOJ), state attorneys general, and the National Advertising Division. Ms. Mudge is the coeditor of the blog allaboutadvertisinglaw.com (www.allaboutadvertisinglaw.com).

Daniel Nicholas is a tax partner with Eversheds Sutherland (US) LLP. He is resident in the firm's Washington, D.C. office.

Brad Peterson is a partner in Mayer Brown's Chicago office. He is a coleader the firm's global Technology Transactions practice. Brad's practice focuses on data, digital, outsourcing and software transactions, with a particular emphasis on financial technology. His experience includes data licensing and analytics; digital services such as IaaS, PaaS, and SaaS; outsourcing of the full range of information technology (IT) and business process functions; and core

systems modernization, ERP and other software licensing, development and integration transactions.

Kathleen T. Petrich is a partner with Miller Nash, based in the firm's Seattle office. Ms. Petrich practices in the area of IP, including mechanical/ electrical, electromechanical, design patent, and trademark prosecution. She counsels clients regarding their IP rights and strategizes with clients as to the protection and enforcement of those rights. She also litigates IP disputes, and provides clearing, registration, prosecution, opposition practice, portfolio management, opinion, due diligence, license, and settlement negotiations services. In addition, Ms. Petrich works in the green technology sector, with a special interest in clean transportation.

Caroline Reaves is a tax associate with Eversheds Sutherland (US) LLP. She is resident in the firm's Washington, D.C. office.

Dr. Lutz Riede LL.M. (UBC), LL.M. (IT-Law) specializes in IP and Tech Law matters at Freshfields Bruckhaus Deringer LLP in Vienna (Austria).

Randy Shaheen is a partner in the Regulatory and Advertising and Marketing Practice Groups at Venable LLP. He represents clients before numerous regulatory agencies including the FTC, state attorneys general, the Consumer Financial Protection Bureau, and the National Advertising Division. Mr. Shaheen is the co-editor of the blog allaboutadvertisinglaw.com (www.allaboutadvertisinglaw.com).

Katherine B. Shipe is with Kilpatrick Townsend & Stockton LLP in New York, NY and has assisted dozens of companies in structuring, forming, launching, and growing successful franchise programs in numerous industries for over 20 years. Kitt routinely counsels franchise companies and private equity on the purchase and sale of franchise systems and represents individual owners in the purchase and sale of existing businesses. In addition, she counsels clients on the purchase of franchise rights, assisting in the review of franchise disclosure documents, franchise agreements, development agreements, area representative agreements, and master rights agreements. Kitt started her career in law as an associate at Kilpatrick Townsend in its Atlanta, Georgia office where she concentrated her practice on licensing and franchising, securities, and mergers and acquisitions. She has also served as in-house counsel, where she was responsible for all legal matters for several internationally known franchise brands. Kitt is recognized by Franchise Times as a "Legal Eagle".

Wolfgang Schönig is a partner of Morrison & Foerster (International) LLP based in the firm's German office in Berlin. His practice specialty is advising on IP aspects relative to transactions in the digital, telecoms, high tech, life sciences, and pharmaceuticals industry, as well as legal representation in IP disputes.

Danny Simon, with better than 25 years of experience in licensing, has been responsible for numerous innovations in the licensing industry. Currently, Mr. Simon is President & CEO of The Licensing Group Ltd., a full-service licensing agency he formed 12 years ago. Prior to that, he served as head of the

licensing divisions at Twentieth-Century Fox, Lorimar Productions, and Carolco Pictures. He has also acquired an expertise in the foreign market by virtue of establishing a network of foreign licensing agents in almost every major market throughout the world. He is an active participant in international licensing, traveling extensively throughout Europe, South America, and the Asian markets. He has participated in significant numbers of domestic and international conferences on the subject of licensing, and for the past 12 years has taught a college level course on licensing as part of the UCLA Entertainment Extension program. Mr. Simon also provides expert witness services in cases involving licensing issues. In addition to the work in licensing, he recently formed WetWorks, LLC and is Executive Producer for the Matt Helm film now in development at DreamWorks Studios. He is a cofounder and past Vice President, West Coast, and past President of the licensing industry's international trade association, LIMA.

Christiana State is a legal executive with over 20 years of experience in the areas of technology and commercial transactions, product counseling, intellectual property, privacy and global litigation management. Christiana holds electrical engineering and law degrees from Santa Clara University. Christiana is also a certified CIPP privacy professional and registered to practice before the US Patent and Trademark Office. Christiana's experience includes advising start-up companies, as well as public corporations, in a variety of technology-related corporate matters and activities, including strategic partnerships, intellectual property management, open source, standards, corporate reorganizations, global patent licensing, including FRAND licensing, M&A diligence and marketing. Christiana is a frequent speaker at various conferences on intellectual property, litigation and privacy topics and has been a guest lecturer at Santa Clara University and University of San Francisco. Christiana has also served on the board of directors of various non-profit entities.

Carol Tello is a tax partner with Eversheds Sutherland (US) LLP. She is resident in the firm's Washington, D.C. office.

Cheryl Turnbull is the Senior Director of New Ventures in The Ohio State University Corporate Engagement Office. In her role, Cheryl is responsible for the creation and support of startup companies formed to commercialize technologies invented at Ohio State, with a current portfolio of 88 companies. Additionally, she has oversight for the university's \$100 million of investments in certain economic development funds including: Drive Capital, Ohio Innovation Fund, Rev1 Fund, Catalyst Fund V, Technology Concept Fund, NIT Innovations and Carmen Innovations.

David Wanetick is the Managing Director at IncreMental Advantage, a world renowned IP valuation firm. Mr. Wanetick is a thought leader in valuing emerging technologies and intangible assets such as patents, trademarks, copyrights, customer lists, and contracts. His clients include leading technology transfer offices, solo inventors, Fortune 100 companies, mid-sized companies, law firms, incubators, venture capital, and private equity firms. His valuations are

conducted for licensing, capital raising, tax reporting, and litigation support purposes.

He developed the widely acclaimed Total Valuation Extraction methodology for assessing the value of emerging technologies as well as the Patent Valuation Gauntlet for determining the value of patents. He has written several books on investing and his articles have been published in virtually all of the intellectual property, accounting, IP law, and valuation publications in the United States, Canada, and the United Kingdom. He lectures on the Valuation of Emerging Technologies all over the United States as well as in Canada, the United Kingdom, the Netherlands, Belgium, Germany, and Israel.

Tyson Winarski is a patent law professor with the Sandra Day O'Connor College of Law at Arizona State University and the University of San Francisco School of Law where he teaches Patent Licensing and Monetization. Tyson also serves on the Board of Directors for the Grand Canyon Conservancy, the official non-profit partner of the Grand Canyon National Park. For nearly 8 years, Tyson also served as a Senior Licensing Attorney for Intellectual Ventures developing and executing patent monetization programs through assertion-based licensing strategies and negotiating licensing agreements. Tyson also worked for seven years with Steptoe and Johnson LLP and Pillsbury Winthrop in Washington, D.C. Tyson's patent practice has included patent litigation in Federal District Court and the International Trade Commission under Section 337, opinions on validity and infringement, all phases of patent preparation and prosecution, portfolio due diligence for mergers and acquisitions as well as IPO S-1 statements, patent reexamination proceedings, and copyright and trademark litigation and licensing. In addition, Tyson has testified as an expert witness on licensing in Federal District Court and has served as a court appointed arbitrator. Tyson is also the inventor of 25 patents, 11 of which have been purchased by various companies including Google. Tyson's inventions include blockchain technologies, nanotechnologies, graphene coated optic fibers and lasers, anti-terrorist laser devices, and renewable energies. Tyson is widely published on IP matters with IAM-Intellectual Asset Management Magazine, IEEE Magazine, the American Intellectual Property Law Association (AIPLA), and Wolters Kluwer publishers. Tyson has also been a frequent lecturer on patent matters at AIPLA, Practicing Law Institute, IEEE Conferences, European Nano Systems NSTI, the San Francisco Intellectual Property Law Association, and the Arizona Bar Association. A graduate of the Sandra Day O'Connor College of Law at Arizona State University, Tyson is a registered patent attorney holding a BSME and MSEE. Tyson can be reached at tywinarski@gmail.com.

Brian J. Winterfeldt, the Founder and Principal of Winterfeldt IP Group, has been practicing trademark law for nearly two decades. His expertise encompasses both traditional trademark portfolio matters and brand-related digital issues, as well as ICANN issues and other Internet policy matters. Brian is currently President of ICANN's Intellectual Property Constituency, a member of the USPTO's Trademark Public Advisory Committee, a panelist with the World

Intellectual Property Organization for the UDRP, and a member of the International Trademark Association's Anti-Counterfeiting Committee.

Mark Wittow is a partner at K&L Gates LLP, where he leads the firm's intellectual property/technology transactions and data protection practice group. His work focuses on complex intellectual property and technology transactions of all types, as well as electronic commerce and content licensing issues and data privacy and data protection compliance. Mark can be reached at mark.wittow@klgates.com and further information about him is at http://www.klgates.com/mark-h-wittow/.

Chelsea Wong is a Solicitor at Baldwins Intellectual Property. She is a New Zealand barrister and solicitor specializing in intellectual property advice and dispute resolution. Chelsea has experience across a range of industries, including having worked in the public sector advising on copyright policy, and several years as a project manager in music education and outreach for one of New Zealand's largest arts organizations. Chelsea is a violinist and musicologist, with a music degree and law (honors) degree from the University of Auckland, New Zealand. She has a particular interest in music copyright and issues that affect the creative sector.

Yinfei Wu is an associate at Finnegan and has significant experience in both United States and China trademark and copyright law. She advises clients and works closely with counsel around the world on trademark usage, clearance, prosecution, domestic and worldwide portfolio management, litigation, and enforcement matters. Ms. Wu also handles cancellation and opposition proceedings before the TTAB.

Karl Zeswitz is a tax partner with Eversheds Sutherland (US) LLP. He is resident in the firm's Washington, D.C. office.

CONTENTS

A complete table of contents for each chapter is included at the beginning of the chapter.

Chapte	
	DUCTION
Gregor _.	y J. Battersby
§ 1.01	Introduction
§ 1.02	The Licensing Industry—The Highlights
§ 1.03	The 2020 Licensing Update—An Overview
Chapte	er 2
TRADI	EMARK LICENSING
B. Brett	t Heavner, Yinfei Wu, and Jessica Hannah
§ 2.01	Introduction
§ 2.02	Quality Control and Naked Licensing Issues
§ 2.03	Terms and Terminations
§ 2.04	Licensee Standing to Sue and Jurisdiction Over Licensor
§ 2.05	License Estoppel Issues
§ 2.06	Bankruptcy and Termination of Trademark Licenses
§ 2.07	Conclusion
Chapte	
	RIGHT LICENSING
Thomas	Huthwaite and Chelsea Wong
§ 3.01	Copyright Protection
§ 3.02	Year in Review
Chapte	
	NT LICENSING
Tyson V	Vinarski and Christiana State
§ 4.01	Introduction
§ 4.02	Licensing of Standard Essential Patents
§ 4.03	Controlling Where Patents Are Challenged
§ 4.04	Explicit Language Is Needed on whether Sublicenses Survive
	Termination of the Primary License Agreement

- § 4.05 Patent Licensing Language Interpretation: "Covered by One of the Licensed Patents" Is Unambiguous and Applies Only to Transactions That Infringe Licensed Patents
- § 4.06 The Term "Final" in Audit Clauses Not the Final Word on Whether Audits Related to Patent Licensing Agreements Could Be Challenged

Chapter 5

TRADE SECRET LICENSING: THE CHANGING LANDSCAPE AND POTENTIAL OPPORTUNITIES IN PATENTING TRADE SECRETS

Justin Krieger, Nicki Kennedy, and Akkad Moussa

- § 5.01 Introduction
- § 5.02 Trade Secret vs. Patent
- § 5.03 Changes Presented by the AIA
- § 5.04 Changes Presented by the DTSA
- § 5.05 Global Intellectual Property Audit
- § 5.06 Conclusion

Chapter 6

LICENSING MARKETS

Danny Simon, Cheryl Turnbull, Rebecca Eisner, Brad Peterson, Marc Lieberstein, Katherine B. Shipe, Robb Chase, Daniel Nicholas, Carol Tello, Karl Zeswitz, and Caroline Reaves

- § 6.01 Character and Entertainment Licensing
- § 6.02 University Licensing
- § 6.03 Technology Licensing: AI
- § 6.04 Franchising
- § 6.05 Cloud Transactions: No Longer Up in the Air? Regulations Are Released

Chapter 7

INTERNATIONAL LICENSING

Anne S. Jordan, Wolfgang Schönig, Alistair Maughan, Holger A. Kastler, Peter Giddens, Christie Bates, Brad Hanna, and Roman Golovatsky

- § 7.01 Fundamentals of International Licensing in Today's Marketplace
- § 7.02 European Union: Digital Single Market Update
- § 7.03 Canada: Milano Pizzeria Case Study
- § 7.04 Russia: The Supreme Court Clarifies Intellectual Property Legislation

Chapter 8

MARKETING, ADVERTISING, AND PROMOTING LICENSED PRODUCTS

Gregory J. Battersby, Kimberly Culp, Amy Mudge, and Randy Shaheen

- § 8.01 The Basics of Marketing, Advertising, and Promoting Licensed Products
- § 8.02 New Media Affords New Ways to Deliver Advertising and Branded Content—And New Challenges

Chapter 9

TRENDS IN LICENSING

Gregory J. Battersby, John F. Hornick, Lutz Riede, Laura Adriana Grinschgl, Brian J. Winterfeldt, Griffin M. Barnett, and Jennifer P. Gore

- § 9.01 Royalty Rate Trends
- § 9.02 IP Licensing in a 3D Printed World
- § 9.03 Digital Transformation: Managing IP Rights Through the Blockchain
- § 9.04 GDPR: The Consequences on Online Due Diligence and Intellectual Property Enforcement

Chapter 10

ADMINISTRATION AND PRACTICE

Edward A. Meilman, James W. Brady, Jr., Kathleen T. Petrich, Gregory Battersby, Mark Hess, Paul C. Jorgensen, David Wanetick, Sheldon Burshtein, Christine G. Ing, Robert Ambrose, Chrissie Jamieson, Mark Wittow, and Samuel Kim

- § 10.01 Due Diligence in Transactions Involving Intellectual Property
- § 10.02 Quality Control: Focus on Trademark Licensing
- § 10.03 Running a Licensing Program
- § 10.04 Working with Licensing Agents and Consultants
- § 10.05 Drafting 11 License Provisions in License Agreements to Minimize Risks and Disputes
- § 10.06 Winning Negotiations Before They Begin
- § 10.07 The Challenges of Structuring and Negotiating Collaboration Agreements for Combination Products
- § 10.08 The Licensing Audit
- § 10.09 Uncovering the True Scale of the Counterfeit Problem—and How Brands Can Fight Back
- § 10.10 Provisions for Resolving Licensing Disputes: Substantive and Procedural Considerations and Sample Clauses

Chapter 11

BANKRUPTCY PROCEEDINGS: THE LEGAL AND LICENSING IMPLICATIONS OF THE SUPREME COURT'S RULING IN THE MISSION PRODUCTS CASE

Jed Ferdinand and Olivia Ferdinand

- § 11.01 Introduction
- § 11.02 Background
- § 11.03 The Court's Decision in Mission Products
- § 11.04 Implications of Mission Products and Open Questions
- § 11.05 Conclusion

Chapter 12

TAX PLANNING CONSIDERATIONS FOR THE INDIVIDUAL DEVELOPER OF INTELLECTUAL PROPERTY

Patricia Ann Metzer

- § 12.01 Overview
- § 12.02 Giving Up all Substantial Rights to Property
- § 12.03 Employed Inventors
- § 12.04 Donating Intellectual Property to Charity
- § 12.05 Cross-Licensing
- § 12.06 Estate and Gift Taxation
- § 12.07 Overall Observations Relevant to an Individual Inventor

Chapter 13

ANTITRUST AND INTELLECTUAL PROPERTY LICENSING

Lisa Kimmel and Eric Fanchiang

- § 13.01 Introduction
- § 13.02 Antitrust Law in the United States
- § 13.03 Overview of the Intersection of Antitrust and IP
- § 13.04 Antitrust and IP Licensing
- § 13.05 Recent Highlights and Matters to Watch in 2020
- § 13.06 Conclusion

Table of Cases

Index

CHAPTER 13 ANTITRUST AND INTELLECTUAL PROPERTY LICENSING

CHAPTER 13 Lisa Kimmel and Eric Fanchiang

- §13.01 Introduction
- §13.02 Antitrust Law in the United States
 - [A] Sherman Act Section 1: Agreements That Unreasonably Restrain Trade
 - [B] Sherman Act Section 2: Monopolization
 - [C] Clayton Act Section 7: Mergers
 - [D] State Antitrust Laws
- §13.03 Overview of the Intersection of Antitrust and IP
 - [A] IP Enforcement
 - [B] Reverse Payment Patent Settlements
 - [C] Mergers Involving IPRs
- §13.04 Antitrust and IP Licensing
- §13.05 Recent Highlights and Matters to Watch in 2020
- §13.06 Conclusion

§13.01 INTRODUCTION

The antitrust and intellectual property ("IP") laws share the goal of promoting competition by encouraging innovation and investment in creative content and brand identity. Intellectual property rights ("IPRs") encourage investment by creating enforceable rights to exclude others from free-riding on the IP owner's investment, encouraging firms to win in the marketplace by creating better products, services, and technologies. The antitrust laws promote dynamic competition by ensuring that incumbents do not block the path to market for disruptive new technologies and business models.

This chapter provides an overview of the U.S. antitrust laws and how those laws apply to the acquisition or exercise of intellectual property rights ("IPRs"), including through IPR licensing. While this chapter focuses primarily on U.S. law, both antitrust and intellectual property law vary internationally. Since the vast majority of jurisdictions have antitrust enforcement regimes in place, it is critical that companies involved in global licensing programs or other activities involving the acquisition or assertion of IPRs take the broader international antitrust and IP legal landscape into account.

§13.02 ANTITRUST LAW IN THE UNITED STATES

U.S. antitrust law is defined by federal and state statutes, as interpreted by the courts. The core federal statutes are the Sherman Act, passed by Congress in 1890, and the Federal Trade Commission and Clayton Acts, both passed in 1914. The United States Department of Justice ("DOJ") and the Federal Trade Commission ("FTC" or "Commission") (together the "agencies") share enforcement of most areas of

¹15 U.S.C. §§1-8.

²15 U.S.C. §§41-58.

³15 U.S.C. §§12-27.

federal antitrust law but with some differences in the scope of their authority. The FTC has sole authority to enforce Section 5 of FTC Act, which prohibits (1) unfair methods of competition and (2) unfair or deceptive acts or practices. The FTC almost always pursues claims for anticompetitive conduct as unfair methods of competition and reserves charges of unfair or deceptive acts or practices for consumer protection violations. Though the FTC's authority to challenge unfair methods of competition goes beyond conduct prohibited by the Sherman and Clayton Acts, in practice the FTC brings most unfair methods of competition cases under the same standards that courts apply to Sherman Act claims. The most prominent exception is the invitation to collude offense, which falls outside the scope of the Sherman Act (if the invitation is not accepted, there is no agreement). The FTC challenges invitations to collude as so-called "standalone" violations of Section 5.4 The DOJ has sole authority to pursue criminal violations of the antitrust laws. Most states have their own state antitrust and unfair competition statutes. State law follows federal law to some extent, though as discussed below, may differ from federal law in meaningful ways that vary state to state. State attorneys general and private parties can also typically file suit to enforce both federal and state antitrust law.

[A] Sherman Act Section 1: Agreements That Unreasonably Restrain Trade

The key substantive provisions of the Sherman Act are Sections 1 and 2. Section 1 prohibits agreements that unreasonably restrain trade. An agreement can be any "meeting of the minds" between separate entities. An agreement can be express or in the form of a tacit unwritten understanding. Most agreements are evaluated under the "rule of reason" standard. The rule of reason is a fact-based test that requires a plaintiff to prove that an agreement has harmed competition. To prove that an agreement has harmed competition, courts typically apply a three-step burden shifting framework. The plaintiff has the initial burden to show that the agreement imposed a meaningful restriction on competition in a relevant market. Agreements among parties that do not possess some degree of market power are unlikely to generate competitive harm, so market power plays an important role in step one of the test, either directly or indirectly. If the plaintiff shows competitive harm, the defendant must show a procompetitive rationale for the agreement. If the defendant succeeds, the burden shifts back to the plaintiff to show that the same benefits could reasonably be achieved in a less restrictive manner.

Where courts have determined that a particular type of agreement is unlikely to ever generate procompetitive benefits, that agreement is subject to the per se rather than rule of reason standard.⁷ If an agreement is per se unlawful, competitive harm is presumed and irrebuttable. Even parties that do not possess market power can violate Section 1 under the per se standard.⁸ Agreements in the per se category are primarily limited to agreements among competitors to fix prices, allocate territories, or engage in bid rigging. The DOJ has the discretion to prosecute these kinds of "hard core" violations criminally.⁹

In some limited circumstances, courts may apply an intermediate standard known as the "quick look"

⁴Complaint at 8, *In the Matter of U-Haul Int'l*, FTC Dkt. No. C-4294 (July 14, 2010), available at https://www.ftc.gov/sites/default/files/documents/cases/2010/07/100720uhaulcmpt.pdf; *see also* Fed. Trade Comm'n, *Statement of Enforcement Principles Regarding "Unfair Methods of Competition" under Section 5 of the FTC Act.* (Aug. 13, 2015), *available at*

https://www.ftc.gov/system/files/documents/public_statements/735201/150813section5enforcement.pdf.

⁵Copperweld Corp. v. Independence Tube Corp., 467 U.S. 752, 767–68 (1984).

⁶Ohio v. American Express, 138 S. Ct. 2274, 2289 (2018).

⁷Leegin Creative Leather Prods. v. PSKS, Inc., 551 U.S. 877, 886 (2007).

⁸Nat'l Collegiate Athletic Ass'n v. Bd. of Regents, 468 U.S. 85, 110 (1984).

⁹U.S. Dep't of Justice, *Criminal Enforcement*, *available at* https://www.justice.gov/atr/criminal-enforcement.

or "presumptively unlawful" test. ¹⁰ Courts will apply the quick look test where an agreement falls outside the narrow set of well-recognized per se violations, but nevertheless appears to lack any procompetitive value. Under a quick look standard, courts treat the agreement as presumptively unlawful, but will allow the defendant to rebut that presumption by showing that the agreement has procompetitive benefits. ¹¹ For example, in FTC v. Indiana Federation of Dentists, the Supreme Court used the quick look test to analyze whether an agreement between a group of dentists to refuse to submit dental x-rays was anticompetitive. ¹² While the Court did not condemn the agreement as per se unlawful, it did not require the FTC to engage in the kind of elaborate market analysis ordinarily required under the rule of reason. ¹³

[B] Sherman Act Section 2: Monopolization

Section 2 of the Sherman Act covers unilateral conduct to unlawfully acquire or maintain monopoly power. A firm has an economic monopoly if it is the sole supplier of a product, service, or technology for which there are no close substitutes (for at least some group of customers). However, defining monopoly power under the antitrust laws is a more nuanced factual question. A dominant firm that faces some rivals may possess monopoly power under Section 2 if it faces few meaningful market constraints on its decisions, at least in the reasonably short term. The Supreme Court has defined monopoly power as "the power to control price or exclude competition." Because a firm with monopoly power is less constrained by the market, its business decisions can generate antitrust risks that less powerful firms do not face. Thus firms with monopoly power need to carefully analyze even ordinary business strategies, such as exclusive distribution arrangements or customer loyalty programs, to assess antitrust risk.

To prove a claim for monopolization under Section 2, a plaintiff is required to show that (1) the defendant possesses monopoly power in a relevant market, and (2) either acquired or maintained that power through "exclusionary conduct." Section 2 also prohibits attempts to monopolize, which requires (1) exclusionary conduct, (2) a specific intent to harm competition, and (3) a reasonable probability of success. Conduct is exclusionary if it restricts competition from rivals and is not justified by legitimate procompetitive benefits or efficiencies. Courts will evaluate whether conduct is exclusionary under Section 2 using a burden shifting framework that is similar to the framework courts apply under the rule of

¹⁰The Federal Trade Commission sometimes refers to the abbreviated rule of reason standard as the "inherently suspect" standard.

¹¹Nat'l Collegiate Athletic Ass'n, 468 U.S. at 100–09.

¹²FTC v. Indiana Fed'n of Dentists, 476 U.S. 447, 460–61 (1986).

¹³*Id.* at 460–61.

¹⁴Section 2 also outlaws conspiracies to monopolize. Copperweld Corp. v. Independence Tube Corp., 467 U.S. 752, 767 n.13 (1984). The elements of a conspiracy to monopolize claim are: (1) proof of a combination or conspiracy; (2) an overt act in support of the conspiracy; (3) an effect on a substantial amount of interstate commerce; and (4) a specific intent to monopolize. Multistate Legal Studies v. Harcourt Brace Jovanovich Legal & Prof! Publ'n, 63 F.3d 1540, 1556 (10th Cir. 1995).

¹⁵Economic theory defines a monopolist as the sole supplier of a product or service for which there are no close substitutes. Dennis W. Carlton & Jeffrey M. Perloff, Modern Industrial Organization at 112 (4th Ed. 2015). However, a firm may have monopoly power under the antitrust law even if it faces some rivals. The Supreme Court has defined monopoly power under Section 2 as "the power to control prices or exclude competition." United States v. Grinnell, 384 U.S. 563, 566 (1966).

¹⁶Verizon Commc'ns v. Trinko, 540 U.S. 398, 407 (2004).

¹⁷Spectrum Sports v. McQuillan, 506 U.S. 447, 456 (1993).

¹⁸The Supreme Court has defined exclusion as "the willful acquisition or maintenance of [monopoly power] as distinguished from growth or development as a consequence of a superior product, business acumen, or historic accident." *Grinnell*, 384 U.S. at 566.

reason.¹⁹ The mere possession of monopoly power does not violate the antitrust laws. Firms with lawfully acquired monopoly power are free to exercise that power, including through charging monopoly prices, without running afoul of U.S. antitrust law.²⁰

[C] Clayton Act Section 7: Mergers

Mergers are typically analyzed under the Clayton Act.²¹ Section 7 of the Clayton Act prohibits mergers where "the effect of such acquisition may be substantially to lessen competition, or tend to create a monopoly."²² The Clayton Act is forward looking. It allows the government and private parties to block mergers that "may" substantially lessen competition. In 1976, Congress passed the Hart-Scott-Rodino ("HSR") Act, which amended the Clayton Act to require that parties to a merger that exceeds certain size threshold notify the DOJ and FTC and allow a waiting period to expire before closing the transaction.²³

[D] State Antitrust Laws

Almost all states have their own antitrust laws.²⁴ Many state antitrust statutes specifically require that courts apply the law in harmony with federal antitrust law.²⁵ But there can be some key differences. For example, though resale price maintenance agreements are evaluated under the rule of reason under federal law, such agreements remain per se unlawful under some state laws, including California.²⁶ Additionally, under federal law, only customers that purchase directly from a company that has violated the antitrust laws have standing to sue for damages. Some states have passed laws that allow indirect purchases to bring claims under state law.²⁷

¹⁹To establish that conduct is exclusionary, a plaintiff must first show that it had an anticompetitive effect. The burden then shifts to the defendant to show that that conduct had a legitimate procompetitive justification. If the defendant meets that burden, a plaintiff is required to show that the anticompetitive harm outweighs the benefit. United States v. Microsoft, 253 F.3d 34, 58–59 (2001).

²⁰Verizon Commc'ns Inc., 540 U.S. at 407. European Union and several other international jurisdictions may allow claims for "exploitative abuse" or excessive pricing. See Sean-Paul Brankin, Salomé Cisnal de Ugarte, and Lisa Kimmel, Int'l Developments, Huawei: Injunctions and Standard Essential Patents, 30 Antitrust ABA 80, 82 (2015), available at https://www.crowell.com/files/Huawei-Injunctions-Standard-Essential-Patents-Is-Exclusion-a-Foregone-Conclusion.pdf. Though such claims are rare and disfavored as inconsistent with promoting dynamic competition, they remain legitimate claims.

²¹Mergers can also be challenged under the Sections 1 and 2 of the Sherman and Section 5 of the FTC Acts.

²²The Clayton Act also restricts interlocking directorates and certain tying contracts that are likely to harm competition. *See* Bankamerica Corp. v. United States, 462 U.S. 122, 127 (1983); Ill. Tool Works Inc. v. Indep. Ink, Inc., 547 U.S. 28, 33–34 (2006).

²³Pharm. Research & Mfrs. of Am. v. FTC, 790 F.3d 198, 199 (D.C. Cir. 2015).

²⁴See, e.g., 6 Del. C. §2103; Fla. Stat. §542.15; 740 Ill. Comp. Stat. §10/2.

²⁵McGarry & McGarry, LLC v. Bankr. Mgmt. Sols., 937 F.3d 1056, 1062 (7th Cir. 2019).

²⁶Leegin, 551 U.S. at 881 (holding that resale price maintenance agreements should be evaluated under the rule of reason); UFCW & Employers Benefit Trust v. Sutter Health, Case No. CGC-14-538451, 2019 Cal. Super. LEXIS 342, at *11–12 (Cal. Super. Ct. Mar. 14, 2019) (finding resale price maintenance agreements are per se unlawful under the California Cartwright Act).

²⁷Knevelbaard Dairies v. Kraft Foods, Inc., 232 F.3d 979, 991 (9th Cir. 2000).

§13.03 OVERVIEW OF THE INTERSECTION OF ANTITRUST AND IP

The same antitrust laws and analytic framework that apply to tangible property apply to the acquisition and assertion of IPRs, including through IP licensing. The Sherman and FTC Acts apply to agreements and unilateral conduct involving IPRs. Mergers involving the transfer of IPRs may also be analyzed under the Clayton Act and may be subject to reporting requirements under the HSR Act if the value of the transaction triggers the statutory thresholds and no exemptions apply.²⁸

In 2007, the DOJ and FTC issued a joint report on antitrust and IPRs that provides an overview of federal agency enforcement policy. The 2007 report describes how the federal agencies will apply the antitrust laws to the most common areas of conduct, including the decision of IP owners to retain exclusive use of their IP, patent pooling arrangements, and tying or bundling IP rights.²⁹ In 2017, the DOJ and FTC provided updated antitrust guidelines focusing more narrowly on IP licensing.³⁰ Together with federal and relevant state case law, these guidance materials (which are also drawn from applicable federal law) provide a roadmap to the application of antitrust law to conduct involving IPRs in the United States.

For purposes of antitrust analysis, patents can be viewed as an input into downstream product or service markets. Conduct involving patents can impact competition in the upstream input market, known as a technology market, or the downstream product market.³¹ A technology market consists of IPRs and close market substitutes.³² While IP confers a bundle of rights that may include the right to exclude, patents do not necessarily confer a monopoly under the antitrust laws. As with other forms of property, whether IPRs confer market power will depend on whether there are commercially viable substitutes for the underlying patents or other IP.³³ Because the transaction costs of enforcing IP rights may be higher than the costs of excluding others from using tangible property, even when there are no close substitutes, the potential for the exercise of market power in IPRs may be more muted than for tangible property. The agencies have also stated that they will sometimes evaluate the impact of conduct involving IPRs on a "research and development" market, defined as "the assets comprising research and development related to the identification of a commercializable product."³⁴ In practice, antitrust claims based on harm to an R&D

²⁸15 U.S.C. §18a; 16 C.F.R. 801–03.

²⁹U.S. Dep't of Justice and Fed. Trade Comm'n, *Antitrust Enforcement and Intellectual Property Rights: Promoting Innovation and Competition* (Apr. 2007) (hereinafter "2007 IP Report"), *available at* https://www.justice.gov/atr/antitrust-enforcement-and-intellectual-property-rights-promoting-innovation-and-competition.

³⁰U.S. Dep't of Justice and Fed. Trade Comm'n, *Antitrust Guidelines for the Licensing of Intellectual Property* (Jan. 12, 2017) (hereinafter "Licensing Guidelines"), *available at* https://www.justice.gov/atr/IPguidelines/download.

³¹Licensing Guidelines at 8–12.

³² *Id.* at 9.

³³*Ill. Tool Works*, 547 U.S. at 45–46 ("Congress, the antitrust enforcement agencies, and most economists have all reached the conclusion that a patent does not necessarily confer market power upon the patentee. Today, we reach the same conclusion, and therefore hold that, in all cases involving a tying arrangement, the plaintiff must prove that the defendant has market power in the tying product."). While some courts evaluating patent claims may sometimes still mistakenly state in dicta that patents confer an economic monopoly, both the antitrust enforcement agencies continue to emphasize that is not the case. *See* Brief for the United States of America and Federal Trade Commission as Amici Curiae in Support of Neither Party (corrected), *Invention Investment Fund II v. Capital One Fin. Corp.*, No. 8:14-cv-111, at *5 (Fed. Cir. May 11, 2018) (ECF No. 41), *available at* https://www.justice.gov/atr/case-document/file/1063226/download.

³⁴Licensing Guidelines at 11.

market have not gained traction with the enforcement agencies except in merger cases involving a pharmaceutical pipeline product.³⁵

[A] IP Enforcement

Enforcement of a patent obtained by fraud on the Patent and Trademark Office ("PTO") can form the basis of a monopolization claim if the other elements of an offense are established, including competitive harm.³⁶ The plaintiff must show that the patent owner knew that its patent was procured by fraud at the time it asserted its rights. At the pleading stage, the fraud must be alleged with particularity under the Federal Rules of Civil Procedure.³⁷ However, absent fraud in the procurement of a patent, the assertion of IPRs is protected under the *Noerr-Pennington* doctrine and cannot give rise to antitrust liability unless the assertion is both objectively and subjectively baseless.³⁸ Conduct that is incidental to filing a lawsuit, such as sending infringement notices, is also immune from antitrust liability unless it passes the same two-part "sham litigation" test.³⁹ A lesser standard of proof may apply where the litigant pursues a pattern of filing baseless lawsuits without consideration of the merits of the underlying claim.⁴⁰

The owners of standard-essential patents ("SEPs") subject to a contractual assurance to license on reasonable and nondiscriminatory terms, or fair, reasonable, and nondiscriminatory ("F/RAND") terms are also immune from antitrust liability under U.S. law for asserting a legitimate claim or asking a court for relief from infringement, including injunctive relief.⁴¹ However, *Noerr* immunity is a creature of the U.S. Constitution and SEP-owners do not necessarily enjoy these protections from antitrust scrutiny internationally. For example, under European law, the owner of a F/RAND-assured SEP may seek an injunction without running afoul of the antitrust laws if it has notified the alleged infringer of its unlawful

³⁵Licensing Guidelines at 11, n. 40. These cases may be more easily understood as claims concerning potential competition in a pharmaceutical product market.

³⁶Walker Process Equip. v. Food Machinery & Chem., 382 U.S. 172 (1965).

³⁷MedImmune v. Genentech, 427 F.3d 958, 967 (Fed. Cir. 2005).

³⁸Prof1 Real Estate Investors v. Columbia Pictures Indus., 508 U.S. 49 (1993) ("*PRE*"). The Court in *PRE* recognized the tension between *Noerr* immunity for the assertion of legitimate IP rights and its decision in *Walker Process*, which permits an antitrust cause of action for assertion of patent rights obtained through fraud on the PTO, even if the ensuing claim is not objectively baseless. *Id.* at 62 n.6 ("We need not decide here whether, and to what extent *Noerr* permits the imposition of antitrust liability for a litigant's fraud or other misrepresentation."). Consequently, both *Walker Process* claims and *Noerr* immunity remain part of antitrust jurisprudence today.

³⁹See, e.g., Globetrotter Software v. Elan, 362 F.3d 1367, 1376 (Fed. Cir. 2004).

⁴⁰USS-POSCO Indus. v. Contra Costa Cty., 31 F.3d 800, 811 (9th Cir. 1994) (citing Cal. Motor Transp. Co. v. Trucking Unlimited, 404 U.S. 508 (1972)).

⁴¹See Apple Inc. v. Motorola Mobility Inc., 886 F. Supp. 2d 1061, 1066, 1079 (W.D. Wis. 2012) ("[E]nforcement of. . . patents is privileged conduct protected by the First Amendment."). The court "conclude[d] that . . . the *Noerr–Pennington* doctrine provides [the Defendant] immunity from [Plaintiff's] antitrust and unfair competition claims. . . to the extent that those claims are premised on a theory of antitrust or unfair competition." *Id.* at 1066; *see also* TCL Communications Tech. Holdings, Ltd. v. Telefonaktienbolaget LM Ericsson, No. SACV 14-0341, 2016 U.S. Dist. LEXIS 140566 (2016 WL 7049263), at *6-7 (C.D. Cal. Aug. 9, 2016) (finding the Plaintiff lacks standing to allege its "incurred significant expense defending against actions by [the Defendant] seeking injunctions or exclusion orders" is a violation of California's Unfair Competition Law, because of the *Noerr-Pennington Doctrine* which "provides absolute immunity for statutory liability for conduct when petitioning the government for redress.") (quoting Sosa v. DIRECTV, Inc., 437 F.3d 923, 929 (9th Cir. 2006)).

use and the infringer fails to signal that it is willing to conclude a license on F/RAND terms.⁴² Further, where the alleged infringer has expressed that it is willing to conclude a F/RAND license, the SEP owner may nevertheless pursue an injunction if the alleged infringer later fails to respond to a written offer in good faith.⁴³ However, it may be an abuse of dominance under Article 102 of the Treaty on the Functioning of the European Union ("TFEU") for the owner of a F/RAND-assured SEP to pursue injunctive relief where the alleged infringer acts in good faith to negotiate a license after receiving an offer.⁴⁴

The doctrine of patent misuse can provide a defense to an infringement claim where the patent owner tries to expand the scope of its statutory patent grant. Conduct that supports a patent misuse defense may not necessarily sustain an affirmative antitrust claim, even though the doctrine of patent misuse draws on antitrust principles. In most cases patent misuse can succeed only where the conduct harms competition under a rule of reason type of analysis. The patent act itself bars claims for misuse based on tying unless the patent owner has market power in the tying product or patented technology.⁴⁵ However, charging royalties beyond the term of a patent remains per se unlawful patent misuse without any showing of anticompetitive harm.⁴⁶

[B] Reverse Payment Patent Settlements

Patent infringement settlements in the pharmaceutical sector that include a reverse payment from the owner of a patent on a branded drug to an alleged generic infringer have been scrutinized by the FTC and widely litigated by private plaintiffs. The Drug Price Competition and Patent Term Restoration Act, referred to as the Hatch-Waxman Act, creates an abbreviated approval process for generic drugs and a mechanism to resolve patent disputes.⁴⁷ A generic applicant that seeks to enter a market for a patent-protected drug can file a statement claiming that either its product does not infringe the incumbent's patents or that the patents are invalid. That statement, known as a "paragraph IV certification," is treated as an act of infringement that allows the branded manufacturer to file suit against the generic for infringement. If the generic filer is successful, it enjoys a 180-day exclusivity period during which no other generic can enter the market. Following a paragraph IV certification, the patent owner and the potential generic entrant will sometimes reach a settlement where the patent owner drops its infringement claim *and* pays the alleged infringer to settle (the reverse payment). In return the generic entrant agrees to delay entry past the date it likely could have entered had it prevailed, though often before expiration of the potentially blocking patent.

In Federal Trade Commission v. Actavis, Inc., the Supreme Court held that even in cases where the underlying infringement claim was not a sham, reverse payment settlements are subject to antitrust scrutiny under the rule of reason standard. The Court explained that an "unexplained large reverse payment itself would normally suggest that the patentee has serious doubts about the patent's survival," suggesting the objective of the settlement is to preserve and share monopoly profits by avoiding price competition. However, the Court refused to find that reverse payment settlements are presumptively unlawful, which would effectively shift the burden to the settling parties to prove that the agreement was procompetitive. The Court held that the anticompetitive effects of a settlement depend on a variety of factors, including the size of the payment relative to likely litigation costs, whether the payment provided compensation for other

⁴²Case C-170/13, *Huawei Technologies Co. Ltd v ZTE Corp.*, *ZTE Deutschland GmbYH*, Judgment of the Court, July 16, 2015).

 $^{^{43}}Id.$

 $^{^{44}}Id.$

⁴⁵35 U.S.C. §271(d).

⁴⁶Kimble v. Marvel Ent., 135 S. Ct. 2401 (2015).

⁴⁷21 U.S.C. §335.

⁴⁸133 S. Ct. 2223 (2013).

⁴⁹*Id.* at 2236.

services, and that a plaintiff "must prove its case as in other rule-of-reason cases." 50

Since *Actavis*, most district courts have concluded that a non-cash transfer of value from the branded pharmaceutical to the potential generic entrant in the form of a side-business arrangement can constitute a reverse payment. Two appellate courts have agreed, finding that a patent owner's agreement to refrain from introducing an authorized generic version of its branded product, which would compete with the first generic filer during its statutory 180-day exclusivity period, can constitute a non-cash reverse payment and support an antitrust claim.⁵¹

[C] Mergers Involving IPRs

Acquisitions involving IP rights are evaluated under the same standards and principles that apply to other acquisitions. Some transfers of IP rights that fall short of outright sale may be reportable to the U.S. agencies under the HSR Act. Based on informal guidance from the FTC Premerger Notification Office ("PNO"), exclusive patent or trademark licenses may need to be reported under the HSR Act. When determining whether a license is exclusive, PNO has applied the "make, use, and sell" approach, which treats licenses as exclusive where the licensee is granted the exclusive right to develop, manufacture, and sell the product without restriction. Licenses with only partial exclusivity, for example, in a specific geography, are still treated as exclusive for purposes of determining reportability. Non-exclusive licenses generally do not need to be reported except for exclusive pharmaceutical patent licenses that transfer all "commercially significant rights," even where the licensor retains manufacturing rights.⁵²

Mere acquisition of IP rights without more does not violate the antitrust laws.⁵³ The agencies may challenge the transaction if a merger involving IP would be likely to harm competition. When evaluating competitive effects, the agencies may consider whether the combination of substitute patents is likely to enhance market power in one or more technology markets. Since IPRs can be an input into a downstream product market, the agencies may also consider whether the transfer of rights may lessen competition by foreclosing entry or raising a rival's costs in a downstream product market.

From 2011 to 2012, the DOJ investigated a series of mergers involving the acquisition of large patent portfolios that included F/RAND-assured SEPs or patents subject to open-source commitments.⁵⁴ The DOJ expressed concerns that these large portfolio transactions would allow the acquirers, firms that also

⁵⁰*Id.* at 2237.

⁵¹King Drug Co. v. Smithkline Beecham Corp., 791 F.3d 388, 404 (3d Cir. 2015); Rochester Drug Co-Operative, Inc. v. Warner Chilcott Co. (In re Loestrin 24 Fe Antitrust Litig.) Leave *In re*, 814 F.3d 538, 552 (1st Cir. 2016).

⁵²78 Fed. Reg. 68,705, 68,706-07 (Nov. 15, 2013).

⁵³United States v. United Shoe Mach. Corp., 110 F. Supp. 295 (D. Mass. 1953), *aff'd*, 347 U.S. 521 (1954).

Department of Justice Open Source Concerns (Apr. 20, 2011), available at https://www.justice.gov/opa/pr/cptn-holdings-llc-and-novell-inc-change-deal-order-address-department-justices-open-source; U.S. Dep't of Justice, Statement of the Dep't of Justice Antitrust Division on its Decision to Close the Investigations of Google Inc.'s Acquisition of Motorola Mobility Holdings, Inc., and the Acquisition of Certain Patents by Apple Inc., Microsoft Corp., and Research in Motion of Nortel Network Patents and the Acquisition by Apple, Inc. of Certain Novell, Inc. Patents (Feb. 13, 2012), available at https://www.justice.gov/opa/pr/statement-department-justice-s-antitrust-division-its-decision-close-its-investigations. Federal courts have raised similar concerns where sellers acquire rights necessary to participate in downstream product market, finding Sherman Act violations where a single firm acquired all key patents in an effort to block downstream market entry. United States v. Singer Mfg. Co., 374 U.S. 174 (1963).

competed in downstream product markets, to alter the terms of prior licensing agreements in ways that would exclude their product market rivals. The DOJ ultimately closed its investigation into all three transactions in large part because the parties made public commitments regarding future access to the patents, including promises to license on F/RAND terms.

The agencies may also seek remedies involving the assignment of IP rights to address likely anticompetitive effects of broader transactions. In 2013, the FTC approved Honeywell's acquisition of Intermec on the condition that Honeywell license key patents to a third-party. Honeywell and Intermec were two of only three 2D scan engine makers in the U.S. The FTC alleged that the transaction would be anticompetitive primarily because IP held by the merging parties would create a barrier to new entry. To restore competition, Honeywell agreed to license its U.S. patents to a foreign competitor, eliminating the key entry barrier that would have otherwise restricted competition in the U.S. market after the acquisition.⁵⁵

§13.04 ANTITRUST AND IP LICENSING

On January 12, 2017, the DOJ and FTC issued updated guidelines on the licensing of intellectual property ("Guidelines"). The Guidelines cover most common practices associated with licensing such as field-of-use restrictions, exclusivity provisions, grantbacks, and cross-licenses. The Guidelines also cover closely related issues such as patent pools and bundled or package licensing arrangements. Although the Guidelines expressly cover enforcement policy regarding licensing rights covered by patent, copyright, and trade secrets, the agencies state that the same principles are relevant to the brand protection issues associated with trademark rights.⁵⁶

The Guidelines start from the premise that IP licensing allows firms to combine complementary assets of production and is generally procompetitive. Recognizing the strong procompetitive benefits associated with licensing, the agencies evaluate most licensing arrangements under the rule of reason. Since firms are not required to share or create competition for their own IP, the starting point under the rule of reason is to ask whether the restriction "harms competition among entities that would have been actual or potential competitors...in the absence of a license." ⁵⁷ In addition, since there is no antitrust duty to license IP, there is no duty to license on particular terms or to charge nondiscriminatory rates. The Robinson-Patman Act, a federal antitrust law which under certain circumstances restricts price discrimination in the sale of commodities, does not apply to IP licenses because IP is not a commodity. In limited cases, a restriction in a licensing agreement between actual or potential competitors may be per se unlawful. Examples of restrictions that may be per se unlawful include those that limit price competition or allocate territories among firms that would have been horizontal competitors absent the license. Resale price maintenance agreements in licenses are evaluated under the rule of reason. ⁵⁸

U.S. courts and agencies recognize that patent pooling arrangements can generate substantial efficiencies. In some sectors, a large number of firms may own the patent rights necessary to commercialize a product. Combining rights across firms into a single license can reduce transaction costs and increase

⁵⁵Fed. Trade Comm'n, FTC Approves Final Order Settling Charges That Honeywell's Acquisition of Intermec Was Anticompetitive (Nov. 27, 2013), available at https://www.ftc.gov/news-events/press-releases/2013/11/ftc-approves-final-order-settling-charges-honeywells-acquisition.

⁵⁶Licensing Guidelines at 1, n.1.

⁵⁷Licensing Guidelines at 6.

⁵⁸In 1926, the Supreme Court held that resale price maintenance agreements in patent licenses are evaluated under the rule of reason and do not typically harm competition. United States v. General Elec., 272 U.S. 476, 490 (1926) (recognizing the right of intellectual property owners to forbid sales by a licensee includes the power to restrict the prices at which the licensee may sell the licensed material). Eighty years later, the Supreme Court held that the rule of reason applies generally to resale price maintenance agreements involving any form of property. *Leegin*, 551 U.S. at 881.

monetization for smaller patent holders that may lack the resources to pursue unlicensed use of their technology. Patent pools can nevertheless raise antitrust concerns. The formation of a pool is far more likely to raise competitive concerns if the pool combines substitute patents covering non-infringing alternative technologies. In 1998, the FTC settled allegations that Summit and VISX had violated the antitrust laws by pooling substitute patents covering the manufacture and use of photorefractive keratectomy lasers, equipment used for vision correction surgery. According to the FTC, the pool eliminated competition that otherwise would have existing between Summit and VISX for both licensing their patents and for fees charged to doctors leasing the equipment. 60

Pools that combine complementary patents that are likely to be essential to practice an industry standard can create substantial integrative efficiencies and are likely to be procompetitive. Parties can reduce antitrust risks associated with forming a pool by employing an independent expert to confirm that patents submitted to the pool are likely to be essential to a standard and thus complementary. However, restrictions in pooling arrangements that limit the ability of pool members to license outside the pool or require members to offer grantbacks to pool members that extend beyond the scope of the pool technologies may raise competitive concerns. While patent pools do not need to be open to all, consistent with general joint venture principles, excluding rivals from a pool can raise antitrust concerns if firms excluded from the participating in the pool cannot compete effectively in downstream markets. As with restrictions in IP licenses more generally, restrictions in pooling arrangements or pool licenses are more likely to create antitrust risk if the parties to the arrangement collectively possess market power.

The Guidelines' antitrust principles apply equally to SEPs subject to a F/RAND assurance. Disputes regarding F/RAND terms are evaluated under principles of contract law and do not raise antitrust issues unless the patent owner engages in exclusionary conduct under Section 2 of the Sherman Act. In Rambus Inc. v. Federal Trade Commission, the D.C. Circuit overruled an FTC decision finding that Rambus had violated Section 2 by deceptively failing to disclose patents that read on a developing standard. According to the FTC, but for that deception, the standard development organization would have either selected a different technology or would have required Rambus to commit to license its SEPs on reasonable and nondiscriminatory terms. However, since the FTC did not prove that one or the other outcome was more likely, the court reversed the FTC decision, finding that merely evading a contractual commitment could not form the basis for an antitrust claim and the FTC had failed to prove anticompetitive exclusion.

⁵⁹Fed. Trade Comm'n, *Summit and VISX Settle FTC Charges of Violating the Antitrust Laws* (Aug. 21, 1998), *available at* https://www.ftc.gov/news-events/press-releases/1998/08/summit-and-visx-settle-ftc-charges-violating-antitrust-laws.

⁶⁰Id. The DOJ has issued several Business Review letters that also provide guidance on the antitrust analysis of patent pools. U.S. Dep't Justice, Letter from Joel I. Klein, Assistant Attorney Gen., U.S. Dep't of Justice, to Gerard R. Beeney (June 26, 1997), available at

https://www.justice.gov/archive/atr/public/busreview/215742.htm; U.S. Dep't Justice, Letter from Joel I. Klein, Assistant Attorney Gen., U.S. Dep't of Justice, to Gerard R. Beeney (Dec. 16, 1998), available at https://www.justice.gov/archive/atr/public/busreview/2121.htm; U.S. Dep't Justice, Letter from Joel I. Klein, Assistant Attorney Gen., U.S. Dep't of Justice, to Carey R. Ramos (June 10, 1999), available at https://www.justice.gov/archive/atr/public/busreview/2485.htm; U.S. Dep't Justice, Letter from Charles A. James, Assistant Attorney Gen., U.S. Dep't of Justice, to Ky P. Ewing (Nov. 12, 2002), available at https://www.justice.gov/archive/atr/public/busreview/200455.htm. For an overview of these matters, see 2007 IP Report at 64–80.

⁶¹522 F.3d 456 (D.C. Cir. 2008).

⁶²Id. at 466–67; see also Integraph Corp. v. Intel Corp., 195 F.3d 1346, 1351 (Fed. Cir. 1999) (finding that Intel's refusal to continue to license its former customer Integraph did not change "this 'garden variety patent dispute" into an antitrust offense).

§13.05 RECENT HIGHLIGHTS AND MATTERS TO WATCH IN 2020

Over the past few years the FTC has brought several matters that seek to refine the legal standards at the intersection of antitrust and IP law. Three cases are currently pending on appeal in separate circuits, with decisions on each likely in 2020. At the same time, the DOJ has been actively using its policy and advocacy tools to reshape the dialogue around many of these same issues by intervening and filing amicus briefs in courts across the country. These important developments and issues to watch in 2020 are described below.

FTC v. Qualcomm has the potential to either clarify or reshape the legal standards that define the antitrust duty to share IP with competitors. In January 2017, the FTC filed an antitrust complaint against Qualcomm alleging that the company had unlawfully monopolized two markets for modem chips by (1) requiring modem chip customers to license its patents separately before it would sell them chips (what the FTC called the "no license – no chips" policy), (2) declining to license its SEPs to competing modem chip suppliers, and (3) utilizing *de facto* exclusive dealing arrangements with Apple. The case was tried in the Northern District of California. The court issued a decision on May 21, 2019 finding for the FTC on each of its three main theories of harm. The court issued a broad injunction that could require substantial changes to Qualcomm's business model, including blocking Qualcomm from conditioning the supply of modem chips on a customer's patent-license status, and requiring the company to make exhaustive licenses available to modem chip suppliers on F/RAND terms.

Qualcomm appealed to the Ninth Circuit, which granted Qualcomm's motion to stay key aspects of the order pending appeal.⁶⁴ The court spoke only briefly on the merits, stating that it would leave to another day whether "the district court's order and injunction represent a trailblazing application of the antitrust laws, or instead an improper excursion beyond the outer limits of the Sherman Act."⁶⁵ The high-profile appeal attracted broad participation from amici, on both the motion to stay the injunction and the merits, including a brief from the DOJ with support from the Departments of Defense and Energy supporting a stay, and a subsequent DOJ merits brief supporting Qualcomm.⁶⁶

Impax Laboratories v. *FTC* is likely to add to the appellate court guidance on reverse payment settlements. On January 13, 2017 the FTC filed a complaint against Impax Laboratories, alleging that Impax had executed an unlawful reverse payment settlement agreement with Endo Pharmaceuticals, Inc., the company that produced Opana ER, the branded version of the drug oxymorphone ER. ⁶⁷ According to the FTC, the parties agreed that Impax would drop its challenge to Endo's patents and delay entry of generic oxymorphone ER. In exchange, Endo agreed to refrain from offering an authorized generic version of

⁶³FTC v. Qualcomm Inc., Case No. 17-CV-00220-LHK, 2019 U.S. Dist. LEXIS 86219 (2019 WL 2206013), at *82–85, *211–12, *261–62 (N.D. Cal. May 21, 2019).

⁶⁴Order re Mot. to Stay, FTC v. Qualcomm Inc., No. 19-16122 (9th Cir. Aug. 23, 2019) (ECF No. 74).

⁶⁵*Id.* at *6.

⁶⁶United States' Statement of Interest Concerning Qualcomm's Mot. for Partial Stay of Injunction Pending Appeal, FTC v. Qualcomm Inc., No. 19-16122 (9th Cir. July 16, 2019) (ECF No. 25); Brief of the United States of America as Amicus Curiae in Support of Appellant and Vacatur, FTC v. Qualcomm, Inc., No. 19-16122 (9th Cir. Aug. 30, 2019) (ECF No. 86).

⁶⁷Complaint at 2, *In the Matter of Impax Labs., Inc.*, FTC Dkt. No. 9373 (Jan. 19, 2017), *available at* https://www.ftc.gov/system/files/documents/cases/docket_no_9373_impax_part_3_administrative_compl aint_redacted_public_version_1-23-17.pdf. Endo settled with the FTC early in the litigation. Fed. Trade Comm'n, *Endo Pharmaceuticals Inc. Agrees to Abandon Anticompetitive Pay-for-Delay Agreements to Settle FTC Charges* (Jan. 23, 2017).

oxymorphone ER during Impax's six-month generic exclusivity period (known as the "No AG agreement"). The parties also agreed that Endo would make a cash payment to Impax if it reduced the value of the No AG promise by transitioning patients to a new branded formulation. The settlement agreement also included a \$10-40 million independent development and co-promotion agreement related to a different drug.

The case was tried before the FTC's Administrative Law Judge ("ALJ"), who found against FTC complaint counsel. The ALJ concluded that the settlement had procompetitive benefits, which included an independent development and co-promotion agreement for a separate drug.⁶⁸ In a unanimous decision on April 3, 2019, the Commission reversed.⁶⁹ The Commission held that the ALJ erred by including the development and co-promotion agreement in its analysis because those terms did not provide a justification for the reverse payment itself.⁷⁰

Impax has appealed to the Fifth Circuit, arguing that in weighing the competitive costs and benefits of a reverse payment settlement, all procompetitive benefits stemming from that agreement should be counted, not just those that directly justify the reverse payment and entry delay. The FTC filed its opposition brief on December 10, 2019, arguing that only benefits tied to the reverse payment and entry delay should be cognizable. The FTC filed its opposition brief on December 10, 2019, arguing that only benefits tied to the reverse payment and entry delay should be cognizable.

1-800 CONTACTS v. FTC is likely to clarify the antitrust standards that apply to more ordinary IP infringement settlements that do not involve a reverse payment. In August 2016 the FTC filed an administrative complaint against 1-800 CONTACTS. The company had asserted trademark infringement claims against several online sellers for bidding on the 1-800 CONTACTS brand name in a keyword search auction to trigger their own search advertising. The parties settled those claims using standard non-use agreements. While the FTC did not challenge the legitimacy of the underlying infringement claims, it claimed that the settlement agreements nevertheless created an unreasonable restraint on competition under either a presumptively unlawful (quick look) or full rule of reason standard.⁷³

The case was tried before the FTC's ALJ, who held in favor of FTC complaint counsel in October 2017.⁷⁴ The ALJ found that FTC complaint counsel had shown that the agreements harmed competition under a full rule of reason standard by merely showing that the agreements restricted advertising.⁷⁵ The ALJ declined to rule on complaint counsel's theory that the agreements were also presumptively unlawful.⁷⁶ 1-800 CONTACTS appealed to the full Commission. On November 14, 2018 the Commission upheld the ALJ decision by a vote of three to one, with one commissioner issuing a vigorous dissent, and one declining

⁶⁸Initial Decision by Chief Admin. Law Judge D. Michael Chappell at 157-58, *In the Matter of Impax Laboratories, Inc.*, FTC Dkt. No. 9373 (May 18, 2018), *available at* https://www.ftc.gov/system/files/documents/cases/d09373initialdecisionpublic.pdf.

⁶⁹Op. of the Comm'n at 42, *In the Matter of Impax Labs, Inc.*, FTC Dkt. No. 9373 (Fed. Trade Comm'n Apr. 3, 2019), *available at*

 $https://www.ftc.gov/system/files/documents/cases/d09373_impax_laboratories_opinion_of_the_commission_-_public_redacted_version_redacted_0.pdf.$

⁷⁰ See id. at 31–32. According to the FTC, only facts that provide a direct justification for the reverse payment should be considered in the rule of reason analysis.

⁷¹Brief for Pet'r at 2–3, Impax Labs., Inc. v. FTC, Case No. 19-60394 (5th Cir. Oct. 3, 2019).

⁷²Brief of Resp't at 20–21, Impax Labs., Inc. v. FTC, Case No. 19-60394 (5th Cir. Dec. 10, 2019).

⁷³Complaint at 1, 4, *In the Matter of 1-800 Contacts, Inc.*, FTC Dkt. No. 9372 (Aug. 8, 2016), *available at* https://www.ftc.gov/system/files/documents/cases/160808 1800contactspt3cmpt.pdf

⁷⁴Initial Decision of Chief Admin. Law Judge D. Michael Chappell at 201, *In the Matter of 1-800 Contacts, Inc.*, FTC Dkt. No. 9372 (Oct. 27, 2017), *available at* https://www.ftc.gov/system/files/documents/cases/docket_9372_1-

⁸⁰⁰_contacts_inc._initial_decision_final_redacted_public_version.pdf.

 $^{^{75}}Id.$ at 138, 152.

⁷⁶*Id.* at 138.

to participate.⁷⁷ Though the majority affirmed the ALJ, it departed from the ALJ's analysis by deciding that the agreements were presumptively unlawful, a standard that the Supreme Court rejected for even reverse payment patent settlements in *Actavis*.⁷⁸ 1-800 CONTACTS has appealed to the Second Circuit, challenging, among other things, the Commission's decision to avoid a full analysis of competitive effects by both invoking the presumptively unlawful standard and, concluding, in the alternative, that a restriction on advertising that is the result of a bona fide assertion of trademark rights is sufficient to establish competitive harm.⁷⁹ Briefing is complete and oral argument is expected in March 2020.

The Antitrust Division and the New Madison Approach. Since taking over as Assistant Attorney General for Antitrust, Makan Delrahim has been actively using the DOJ's policy and advocacy tools to press for greater attention to long-run incentives to innovate in matters at the intersection of antitrust and IP law, focusing often on issues associated with SEPs subject to a voluntary F/RAND assurance. ⁸⁰ In a series of speeches, Delrahim has objected to a narrow focus in recent years on the conduct of SEP owners and the risk that firms that have made F/RAND assurances will breach those commitments and demand royalty terms that exceed reasonable levels, often called "patent hold-up." Delrahim has expressed concern that this narrow focus has led antitrust enforcers to misuse antitrust law to police private contractual arrangements, and to ignore the greater risk that firms implementing standardized technologies will collude in ways that shift the bargaining leverage in licensing negotiations towards licensees (sometimes called "reverse hold-up"). Early in his tenure, Delrahim advised SDOs and their members to exercise caution in discussing or imposing licensing policies that disadvantage either licensors or licensees, and to ensure that standards are developed through transparent procedures with due process for all relevant stakeholders. ⁸¹ He

⁷⁷FTC, FTC Commissioners Find That 1-800 Contacts Unlawfully Harmed Competition in Online Search Advertising Auctions (Nov. 14, 2018), available at https://www.ftc.gov/news-events/press-releases/2018/11/ftc-commissioners-find-1-800-contacts-unlawfully-harmed.

⁷⁸Op. of the Comm'n at 22, *In the Matter of 1-800 Contacts, Inc.*, FTC Dkt. No. 9372 (Nov. 7, 2018), available at

https://www.ftc.gov/system/files/documents/cases/docket_no_9372_opinion_of_the_commission_redacte d_public_version.pdf; but see Dissenting Statement of Comm'r Noah Joshua Phillips at 21, In the Matter of 1-800 Contacts, Inc., FTC Dkt. No. 9372 (Nov. 14, 2018), available at

https://www.ftc.gov/system/files/documents/public_statements/1421309/docket_no_9372_dissenting_stat ement_of_commissioner_phillips_redacted_public_version.pdf ("Treating the Trademark Settlements as 'inherently suspect' yields an unclear rule that, regardless of interpretation, will, I fear, create uncertainty, dilute trademark rights, and dampen inter-brand competition.").

⁷⁹Final Form Brief for Pet'r at 39, 50, 1-800 Contacts v. FTC, Case 18-3848 (2d Cir. Oct. 11, 2019).

⁸⁰"Antitrust, Standard Development, and Essential Patent Licensing: The Antitrust Division Returns to Sound Enforcement Principles," Crowell & Moring Client Alert (Nov. 22, 2017), *available at* https://www.crowell.com/NewsEvents/AlertsNewsletters/all/Antitrust-Standard-Development-and-Essential-Patent-Licensing-The-Antitrust-Division-Returns-to-Sound-Enforcement-Principles.

⁸¹See e.g. Makan Delrahim, Assistant Att'y Gen. for Antitrust, *The New Madison Approach to Antitrust and Intellectual Property Law*, Remarks as Prepared for Delivery University of Pennsylvania Law School at 4-5 (March 16, 2018), *available at*

https://www.justice.gov/opa/speech/file/1044316/download ("There has been a shift in recent years toward what I would call a "retro-Jefferson" view of patents as conferring too much power that ought to be curbed, either through reinterpreting antitrust law or establishing patent policies of standard setting organization ("SSO") that favor implementers who practice on a patent when they build new technologies. Many advocates of reducing the power of intellectual property rights cite the so-called "hold-up" problem in the context of SSOs. As many of you know, I believe these concerns are largely misplaced. Instead, I favor what I call the "New Madison" approach to the application of antitrust law to intellectual property rights."); Makan Delrahim, Assistant Att'y Gen for Antitrust, *Take It to the Limit: Respecting Innovation Incentives in the Application of Antitrust Law*, Remarks as Prepared for Delivery at

has called this approach the "New Madison" approach.

Delrahim has actively advocated for what he calls "New Madison approach" by filing statements and amicus briefs in relevant federal court antitrust matters, including the FTC's case against Qualcomm described above. Represent of Justice and United States Patent and Trademark Office ("PTO") also submitted a joint amicus brief in HTC v. Ericsson to provide the court with innovation policy guidance relevant to the court's analysis of a jury instruction in a F/RAND determination matter.

DOJ has also partnered with other executive branch agencies on key competition policy initiatives relating to IPRs. On December 19, 2019, DOJ, PTO, and the National Institute of Standards and Technology (NIST) issued an interagency policy statement on remedies for SEPs subject to a voluntary F/RAND commitment.⁸⁴ The policy statement represents the views of U.S. executive branch agencies and is intended to provide guidance to courts and administrative agencies charged with adjudicating infringement claims, as well as jurisdictions internationally, on the important role that a strong system of patent remedies plays in promoting competition, innovation, and the standards-development ecosystem more broadly. The statement emphasizes that remedies for infringement of SEPs subject to a voluntary F/RAND assurance are not subject to a separate set of rules; all remedies, including injunctive relief and exclusion orders, are available in appropriate circumstances.⁸⁵ It replaces the now-withdrawn 2013 joint DOJ/PTO policy

USC Gould School of Law (Nov. 10, 2017) at 13, available at https://www.justice.gov/opa/speech/file/1010746/download ("enforcers should carefully examine and recognize the risk that SSO participants might engage in a form of buyer's carte, what economists call a monopsony effect.").

⁸²Statement of Interest of the United States, Lenovo (United States) Inc. et al. v. IPCOM GMBH, Case No. 5:19-cv-01389 at 7 (N.D. Cal., Oct. 25, 2019), available at https://www.justice.gov/atr/case-document/file/1213856/download (merely seeking injunctive relief does not raise an antitrust issue); Notice of Intent to File Statement of Interest of the United States, U-Blox v. InterDigital, Case No. 3:19-cv-0001-CAB (S.D. Cal. Jan. 11, 2019) at 2 ("The Antitrust Division...intends to file a Statement of Interest of the United States in this case to explain its views that [plaintiff's claim for alleged breach of F/RAND] does not properly sound in antitrust law and that injunctive relief granted on that basis would risk distorting licensing negotiations for standard essential patents.").

⁸³Brief for the United States of America as Amicus Curiae in Support of Neither Party, HTC Corporation v. Telefonaktiebolaget LM Ericsson, Case No. 19-40566 at 1-2 (5th Cir. Oct. 30, 2019), available at https://www.justice.gov/atr/case-document/file/1214541/download ("Incorrect interpretations of patent laws and related doctrines as they are applied to SEPs may result in SEP holders receiving lower revenue streams for their inventions or implementers paying too much for the use of a patented technology, either of which has the potential to diminish innovation and competition.").

84United States Pat. and Trademark Off., United States Dep't of Justice, Nat'l Inst. of Standards and Tech., Policy Statement on Remedies for Standards-Essential Patents Subject to Voluntary F/RAND Commitments (Dec. 19, 2019), available at https://www.justice.gov/atr/page/file/1228016/download; Dep't of Justice, United States Patent and Trademark Office, and National Institute of Standards and Technology Announce Joint Policy Statement on Remedies for Standard-Essential Patents (Dec. 19, 2019), available at https://www.justice.gov/opa/pr/department-justice-united-states-patent-and-trademark-office-and-national-institute-standards "); U.S. Pat. and Trademark Offic, U.S. Patent and Trademark Office releases policy statement on standards-essential patents subject to voluntary F/RAND commitments: Extensive Discussions Yield Balanced Policy (Dec. 19, 2019), available at https://www.uspto.gov/about-us/news-updates/us-patent-and-trademark-office-releases-policy-statement-standards-essential.

⁸⁵United States Pat. and Trademark Off., United States Dep't of Justice, Nat'l Inst. of Standards and Tech., *Policy Statement on Remedies for Standards-Essential Patents Subject to Voluntary F/RAND Commitments* (Dec. 19, 2019), *available at* https://www.justice.gov/atr/page/file/1228016/download ("All

statement with the goal of correcting any misimpression that the prior statement may have generated.⁸⁶ DOJ is likely to continue its New Madison policy agenda through both interagency activity and perhaps its own enforcement matters in 2020.

§13.06 CONCLUSION

Litigation and policy activity at the intersection of antitrust and IP law is likely to remain active in 2020. Companies that own or use IPRs should stay alert to these developments and seek guidance from experienced counsel to stay informed and incorporate key developments into their business and legal strategies.

remedies available under national law, including injunctive relief and adequate damages, should be available for infringement of standard-essential patents subject to a F/RAND commitment.").

⁸⁶United States Pat. and Trademark Off. and United States Dep't of Justice, *Policy Statement on Remedies for Standards-Essential Patents Subject to Voluntary F/RAND Commitments* (Jan. 8, 2013), *available at* https://www.justice.gov/atr/page/file/1118381/download (withdrawn and archived).