

## CLIENT ALERT

### Attention To Small Business Subcontracting Plan Is No Small Matter

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In *Coastal Maritime Stevedoring, LLC* (Sept. 22, 2005 <http://www.gao.gov/decisions/bidpro/296627.pdf>), GAO found unreasonable the Source Selection Authority's decision to change the awardee's rating from unsatisfactory to satisfactory under the socioeconomic commitment factor when the awardee's small business subcontracting plan failed to address required elements of FAR 19.704 and otherwise neglected to comply with the solicitation's required objective for subcontracting to small businesses 10% of the total contract value. GAO also determined that the agency's price/technical tradeoff was flawed because it failed to take into account advantages in the protester's proposal that translated into quantifiable cost savings to the government.

For more information, please contact the professional(s) listed below, or your regular Crowell & Moring contact.

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