

International Arbitration at Crowell & Moring LLP

Your problems are our challenges. Our solutions are your successes.

Dear Clients, Colleagues and Friends:



Allow us to introduce you to Crowell & Moring (C&M) and its International Arbitration Practice Group, recently described by *The Global Arbitration Review* as “the largest arbitration outfit in Washington, D.C.,” with a ranking of “excellent.”

Our international arbitration lawyers in our Washington, D.C., New York, California, London and Brussels offices are multi-lingual, multi-cultural and multi-jurisdictional. We have counseled clients and tried arbitrations across the globe, in a variety of languages, in a range of industries, and under all major arbitral regimes. Today, we are representing clients in proceedings ranging from a few million to the tens of billions of dollars, and under fee arrangements that make sense for them in light of their business, political or policy objectives, the amounts in controversy and the complexity of their disputes.



We hope that the following highlights will give you some sense of why we are being retained by sovereign and private parties from around the world, irrespective of whether their dispute has any nexus to the United States or U.S. law:

- **Multi-lingual, Multi-jurisdictional** - We can work fluently in various languages, including English, Spanish, French, Dutch, German, Portuguese, Chinese, Malay, Hindi, Urdu, and Arabic. Several of our lawyers are dual nationals and dual qualified, while others have lived and worked around the world, thus giving them what are often invaluable and unique insights regarding the legal and business cultures underlying a dispute.
- **Investor-State Arbitration** - We are one of the most experienced firms in the area of state-investor and treaty-based arbitrations, and have substantial experience in arbitrations at the International Centre for Settlement of Investment Disputes (ICSID). As reported recently in Chambers USA, C&M “*won plaudits for its strong work in international investment and treaty arbitration.*” Few firms have handled more investor-state arbitrations than we have, and we have incomparable experience in arbitrations under the North American Free Trade Agreement (NAFTA). We are also counseling clients regarding their rights under the Central America-Dominican Republic-United States Free Trade Agreement (CAFTA-DR) and numerous other investment protection and promotion treaties.
- **International Commercial Arbitration** - We have handled commercial arbitrations in some of the world’s leading arbitration venues, and under all major arbitral regimes, including the International Chamber of Commerce (ICC), the London Court of Arbitration (LCIA), the American Arbitration Association/International Centre for Dispute Resolution (AAA/ICDR), the Stockholm Chamber of Commerce (SCC), and numerous ad hoc arbitrations under the United Nations Commission on International Trade Law (UNCITRAL) and other rules. We have also drafted sophisticated arbitration clauses for complex contracts relating to a broad range of industries.

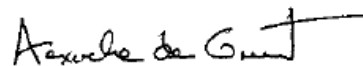
- **Industry, Country Expertise** - We've handled disputes involving an extraordinary array of industries, including construction, energy, oil and gas, mining and natural resources, government contracts, telecommunications, banking, and investment and commercial transactions. They involve countries as disparate as Angola, Argentina, Bangladesh, Bermuda, Bolivia, Brazil, Canada, China, Ecuador, El Salvador, Georgia, Guinea, Guatemala, India, Lithuania, Mexico, Nigeria, Pakistan, Peru, Sweden, Turkey, the United Kingdom, the United States, and Venezuela, to name but a few.
- **Peer Recognition** - Our lawyers teach international arbitration, speak at conferences worldwide, publish on a range of international arbitration topics, and have been recognized by our peers as among the leading practitioners in the world. For example, a recent peer review described one of our arbitration partners as an *"impressive and energetic individual, who instinctively thinks in international terms,"* while another of our arbitration partners was described in the same review as having a *"diamond pedigree,"* an *"intuitive sense for advocacy and a seemingly inexhaustible passion for the subject of arbitration."* In the same review, the team drew particular acclaim for its *"unique case preparation methods, which are the best and most rigorous in the field."*
- **Cost Efficiency and Teaming** - Our firm has been a pioneer in alternative fee arrangements, early case evaluation, and case management plans. With an unparalleled array of in-depth industry and substantive expertise, the firm places a strong emphasis on collaborating across practice groups and offices to provide the client with the best possible team.

Our website, case experience list, and other materials describe our practice in greater depth. However, we would also invite you to meet with members of our team at your convenience. We hope that you'll find that we have a unique, multi-faceted and business-oriented approach to avoiding, settling and winning disputes and to servicing your dispute resolution needs cost-effectively. And equally important, we are more than confident that you'll enjoy our sense of humor, our multiple cultures and culinary talents, and, above all, our appreciation for good company and lasting friendships.

With our best personal regards,



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