

# STATE & LOCAL PRACTICE

## REPRESENTATIVE ENGAGEMENTS BY STATE

### Alabama

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.
- Represent client in connection with state-level bid protest.

### Alaska

- Involved in litigation relating to the modernization of the Anchorage, Alaska port.
- Assisted client with negotiation of contract terms and conditions with state agencies relating to performance requirements and statements of work.

### Arizona

- Represented multiple vendors in connection with agency-level "reverse FOIA" pursuant to the Arizona Public Records Law.
- Represented environmental company in connection with bid protest challenging decision of Tucson Unified School District.

### Arkansas

We continue to update our representative matters.

### California

- Represented contractor against L.A. County, including providing testimony before L.A. County Board of Supervisors.
- Represent entities in bid protests before administrative and agency tribunals.
- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.
- Represented clients in connection with procurements pursuant to California Public Contract Code Section 6611 (negotiations in connection with information technology).
- Represented technology company in litigation involving securing writ of traditional mandate to overturn agency's contract award.
- Represented multiple vendors in connection with agency-level "reverse FOIA" pursuant to the California Public Records Act.
- Assisted contractor with lease/rental agreements with convention centers.

- Represented a consortium of state and local California agencies building a new transportation hub in San Francisco, including drafting bid protest decisions on behalf of the agency.
- Represented contractor in bid protest against Sonoma-Marín Area Rail Transit (SMART).

## Colorado

- Prepared analysis of Colorado Governor's Office of Information Technology solicitation, cybersecurity policies, and model contract terms and conditions for legal and business risks.
- Represent client in bid protest challenging Colorado Department of Health Care Policy & Financing award.

## Connecticut

- Assisted client with negotiation of contract terms and conditions with state agencies relating to performance requirements and statements of work.

## Delaware

We continue to update our representative matters.

## District of Columbia

- Counsel client in connection with D.C. Department of Transportation contract terms and conditions.
- Represented health care provider in dispute before the D.C. CAB.
- Assist client in obtaining equitable adjustments of contracts.

## Florida

- Represent corporations in connection with "reverse FOIA" actions pursuant to the Florida Public Records Act.
- Assisted contractor with lease/rental agreements with convention centers.
- Assisted client with negotiation of contract terms and conditions with state agencies relating to performance requirements and statements of work.
- Represented telecommunications company in a Florida state IT protest.

## Georgia

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.

## Hawaii

- On behalf of a major professional services organization we were successful in a bid protest of a Hawaii state level procurement.

## Idaho

We continue to update our representative matters.

## Illinois

- Assisted cloud service provider in responding to Request for Proposal.
- Analyzed applicability of Illinois statutory and regulatory requirements in connection with information technology service contract.

## Indiana

- Represent client in connection with terms and conditions negotiations and exception identification with Indiana Department of Administration.

## Iowa

- Represent client in connection with terms and conditions negotiations and exception identification with Iowa Department of Public Health.

## Kansas

- Represent construction company in connection with Kansas City International Airport terminal project.
- Analyze applicable bid protest regulations and related administrative law statutory guidance in connection with state court action against municipal agency.

## Kentucky

- Represented technology company in connection with applicability of statutory and regulatory requirements applicable to information technology contract.
- Assisted contractor with lease/rental agreements with convention centers.

## Louisiana

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.
- Represent client in connection with terms and conditions negotiations and exception identification with Louisiana Department of Health and Hospitals.

## Maine

- Assisted contractor with Freedom of Access opposition.
- Successful litigation of FOIA matter.

## Maryland

- Represent client in bid protest of Maryland Department of Public Safety procurement.
- Advised and counseled state vendors regarding compliance with various Maryland laws and regulations.
- Advised and counseled multiple vendors through the Maryland protest process.
- Supported responses to requests for information and analyzed applicability of Maryland statutes and regulations incorporated into such requests.
- Negotiated resolutions to multiple state and municipal contract performance disputes.
- Assisted client with negotiations of contract terms and conditions with state agencies relating to performance requirements and statements of work.

## Massachusetts

- Represent client in connection with agency-level bid protest.
- Analyze applicable statutes and regulations relating to information technology services contracts.

## Michigan

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.
- Represent technology company in litigation against the Department of Technology, Management and Budget and Department of State arising out of contractual performance dispute.

## Minnesota

- Advice and counseling on compliance with state affirmative action obligations, affirmative action plans, workforce certificate application and renewal, and audits by the Minnesota Department of Human Rights.
- Assisted client with negotiations of contract terms and conditions with state agencies relating to performance requirements and statements of work.
- Represented large technology contractor in connection with a state termination for cause matter.

## Mississippi

- Represent client in connection with a state-level bid protest.

## Missouri

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.
- Analysis and review of Missouri bid protest regulations.

## Montana

- Represent client in connection with terms and conditions negotiations and exception identification with Montana Office of Public Instruction.

## Nebraska

We continue to update our representative matters.

## Nevada

- Assist client with applicability of state environmental, food and beverage, and tax regulations.

## New Hampshire

We continue to update our representative matters.

## New Jersey

- Represent technology company in contract performance dispute with New Jersey Motor Vehicle Commission.
- Represent technology company in contract performance dispute with New Jersey Department of Human Services.
- Assisted client with negotiation of contract terms and conditions relating to performance requirements and statements of work.

## New Mexico

- Represent technology company in connection with contractual performance dispute with the New Mexico Motor Vehicles Division.
- Represent clients in connection with applicability of New Mexico environmental regulations.
- Represent client in connection with terms and conditions negotiations and exception identification with New Mexico Department of Health.

## New York

- Represent technology company in connection with negotiation of applicable terms and conditions for information technology services agreement.
- Represent client in connection with terms and conditions negotiations and exception identification with a New York City agency for a large, complex information technology systems integration program.
- Represent client in connection with terms and conditions negotiations and exception identification with New York City Law Department.
- Represent client in connection with terms and conditions negotiations and exception identification with New York City Department of City Planning.
- Represent client in connection with terms and conditions negotiations and exception identification with New York City Department of Information Technology and Telecommunications.

## North Carolina

- Represent client in connection with terms and conditions negotiations and exception identification with North Carolina Department of Public Instruction.
- Represented contractor in state bid protest of Medicaid management information system contract.

## North Dakota

We continue to update our representative matters.

## Ohio

- Represented technology company in connection with performance dispute arising out of software development contract.
- Advised technology company regarding potential contractual terms and conditions under state solicitation, including information security issues.

## Oklahoma

- Represent technology company in connection with bid protest before Oklahoma Office of Management and Enterprise Services.

## Oregon

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.

## Pennsylvania

- Analyze applicable statutes and regulations relating to information technology services contracts.
- Represented technology company in connection with "reverse-FOIA" proceeding pursuant to Pennsylvania Open Records Law.
- Assisted client with negotiation of contract terms and conditions with state agencies relating to performance requirements and statements of work.

## Rhode Island

- Represent technology company in connection with contractual performance dispute with the Rhode Island Division of Motor Vehicles and the Rhode Island Department of Administration.
- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.

## South Carolina

- Represent technology company in connection with contractual performance dispute with state agency.

## South Dakota

We continue to update our representative matters.

## Tennessee

- Analyze Requests for Proposal, including incorporated statutes and regulations, issued by Tennessee Department of Education.
- Represent contractor in bid protest of Tennessee Department of Safety procurement.

## Texas

- Represented vendors in connection with "reverse FOIA" actions pursuant to Texas Public Information Act.
- Represented technology company in connection with negotiation of contractual amendments and related documentation with Texas Department of Information Resources.
- Assisted contractor with lease/rental agreements with convention centers.
- Represent client in connection with terms and conditions negotiations and exception identification with Texas Department of State Health Services.

## Utah

We continue to update our representative matters.

## Vermont

- Represent technology company in connection with contractual performance dispute with Vermont Department of Motor Vehicles.

## Virginia

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.
- Represent multiple companies in connection with "reverse FOIA" actions pursuant to the Virginia Freedom of Information Act.

## Washington

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.
- Represent cloud service provider in connection with Washington Public Records Act dispute.
- Conduct labor and employment compliance analyses and related risk assessments for prominent Washington corporations.
- Represent client in connection with terms and conditions negotiations and exception identification with Washington State Board for Community and Technical Colleges.

## West Virginia

We continue to update our representative matters.

## Wisconsin

- Negotiate contractual terms and conditions with state agencies relating to information technology master service agreements, performance requirements and statements of work.

## Wyoming

We continue to update our representative matters.